## **O3A COUNCIL OF GOVERNMENTS AGENDA**

| Meeting Date:  | Thursday, March 7, 2024   |   |  |  |
|--|---|---|--|--|
| Location/Time:   | Via ZOOM  = 10:00 a.m. – 11:00 a.m.   |   |  |  |
| Call Information:  | Zoom Video link will be provided to COG, AC & O3A staff only<br>Telephone number for the public to join the meeting:<br>1-253-215-8782 Meeting ID: 834-0329-0353 Pass Code: 375189  |   |  |  |
| Jill Warne, Vice-Chair<br>Grays Harbor County  | <ul> <li>Call to Order</li> <li>Approval of Agenda</li> <li>Public comment for agenda items<br/>(Please limit comments to 5 minutes)</li> <li>Establish Nominating Committee for<br/>2024-2025 Officers; 3 members minimum<br/>Elections at April 4, 2024 meeting</li> </ul>  | Motion to Approve<br>Public Comment<br>Establish Committee  |  |  |
| view and are considered  | consent Agenda have been distributed to members of the Co<br>routine. Consent Agenda items will be approved by one mot<br>cussion is desired on any item, that item may be removed fro  | ion of the COG with no separate   |  |  |
| view and are considered scussion. If separate disc   | <ul> <li>routine. Consent Agenda items will be approved by one mot cussion is desired on any item, that item may be removed fro n later in the agenda.</li> <li>Consent Agenda Items:</li> <li>January 4, 2024 Draft Minutes review</li> </ul>  | ion of the COG with no separate<br>m the Consent Agenda at the request<br><u>Motion to Approve</u><br>Enclosure 1 Pages 1-2   |  |  |
| view and are considered is<br>scussion. If separate disc<br>a COG member for action  | <ul> <li>routine. Consent Agenda items will be approved by one mot cussion is desired on any item, that item may be removed fro n later in the agenda.</li> <li>Consent Agenda Items:</li> </ul>  | ion of the COG with no separate<br>m the Consent Agenda at the request<br>Motion to Approve   |  |  |
| view and are considered is<br>scussion. If separate disc<br>a COG member for action<br>Laura Cepoi,<br>Executive Director  | <ul> <li>routine. Consent Agenda items will be approved by one mot cussion is desired on any item, that item may be removed fro n later in the agenda.</li> <li>Consent Agenda Items:</li> <li>January 4, 2024 Draft Minutes review</li> <li>July 2023 – December 2023 Disbursements</li> <li>Executive Director's Report</li> </ul>  | ion of the COG with no separate<br>m the Consent Agenda at the request<br><u>Motion to Approve</u><br>Enclosure 1 Pages 1-2<br>Enclosure 2 Pages 3-8<br>Enclosure 3 Pages 9-13  |  |  |
| view and are considered is<br>scussion. If separate disc<br>a COG member for action<br>Laura Cepoi,<br>Executive Director<br>Corena Stern, CFO<br>Eileen Svoboda | <ul> <li>routine. Consent Agenda items will be approved by one mot cussion is desired on any item, that item may be removed from later in the agenda.</li> <li>Consent Agenda Items:</li> <li>&gt; January 4, 2024 Draft Minutes review</li> <li>&gt; July 2023 – December 2023 Disbursements</li> <li>Executive Director's Report</li> <li>&gt; Extension of Mom's Meals subcontract</li> </ul>  | ion of the COG with no separate<br>m the Consent Agenda at the request<br><u>Motion to Approve</u><br>Enclosure 1 Pages 1-2<br>Enclosure 2 Pages 3-8<br>Enclosure 3 Pages 9-13<br>Enclosure 4 Page 14                                     |  |  |
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**MEETING REMINDER:** The next Council of Governments meeting is Thursday, April 4, 2024, scheduled to take place via conference call/Zoom at 10:00 a.m.

\*COG may update meeting schedule for format (conference call/ zoom or in-person) during a meeting.



2200 W. Sims Way, Unit #100 Port Townsend, WA 98368 <u>www.o3a.org</u> Phone: 360-379-5064 or 1-866-720-4863 Fax: 360-379-5074





## Olympic Area Agency on Aging COUNCIL OF GOVERNMENTS (COG) January 4, 2024 Via Zoom/Conference Call

**COMMISSIONERS ATTENDING:** Jill Warne, Vice-Chair (Grays Harbor); Heidi Eisenhour (Jefferson); Lisa Olsen (Pacific); and Randy Johnson (Clallam).

COMMISSIONERS ABSENT: All counties represented.

**O3A STAFF ATTENDING:** Laura Cepoi, Executive Director; Corena Stern, CFO; Carol Ann Laase, Administrative Director.

ADVISORY COUNCIL MEMBERS: Ginny Adams and Eileen Svoboda (both Jefferson).

GUESTS/PUBLIC: None.

CALL TO ORDER: Jill Warne, Vice-Chair, called the meeting to order at 10:01 a.m.

**AGENDA APPROVAL:** Motion: A motion to approve the agenda as presented was made by Randy Johnson, with a 2<sup>nd</sup> by Heidi Eisenhour. Motion Passed.

## PUBLIC COMMENT: None.

**APPROVAL OF CONSENT AGENDA ITEMS: Motion** to approve the Consent Agenda items was made by Randy Johnson, with a 2<sup>nd</sup> by Lisa Olsen. **Motion Passed.** 

## EXECUTIVE DIRECTOR'S REPORT: Laura Cepoi

- Legislative update: Laura noted AAAs will advocate in this legislative session for case management funding for clients without an assigned caregiver and additional nutrition funding to keep capacity at 2023 levels. Senator Van De Wege will sponsor the nutrition legislation, supported by Representatives Mike Chapman and Steve Tharinger.
- Laura shared that in further support of our staff, the agency will no longer require staff to pay \$50 per month toward their medical premium as a cost share. The agency can afford to absorb this cost.
- Staffing updates: the agency is recruiting for a Case Manager in Raymond and two in Aberdeen, a Contracts Specialist in Aberdeen, and a Payroll Specialist in admin office. A Dementia Outreach Development Coordinator has been hired based in Sequim. The selected candidate has over 15 years of hand-on dementia experience, and extensive community outreach and development experience.

- Laura reported on the outcome of a recent Health Homes program review in October 2023. Of six sections, four were met fully and two were partially met. The program manager is currently on extended leave, so program oversight will shift to Renee Iverson, FCSP Supervisor, after she completes an HCA training in January. Once the supervisor is trained, recruitment for current vacancy can resume.
- Laura reported the execution of the Clallam/Jefferson Long Term Care Ombudsman contract in the amount of \$42,447 and the Grays Harbor Pacific Long Term Care Ombudsman contract in the amount of \$41,018. She noted that in addition to contracts from the Multi Service Center, O3A allocates Federal Older Americans Act Title III-B and State Senior Citizens Services Act funding to fully support the program.

## • Contract Approval:

- Laura briefly reviewed the 2024-2025 Older Americans Act contract, DSHS contract #2469-52885. She noted the contract provides a maximum consideration of \$1,445,024 which represents about 80% of anticipated funding. When the state receives the balance of their allocation later in the year an amendment to add full funding will be issued. After a brief discussion, the following motion was made: Motion: The Olympic Area Agency on Aging Council of Governments (COG) approves DSHS contract #2469-52885, the Older Americans Act contract, with a performance period of January 1, 2024 to September 30, 2025. Laura Cepoi is authorized to execute the contract on behalf of the agency. Motion by Randy Johnson with a 2<sup>nd</sup> by Lisa Olsen. Motion Passed.
- Laura briefly reviewed the MACT/TSOA Implementation contract, DSHS contract #2469-53610 presented for approval, noting the contract provides a maximum consideration for 2024 of \$976,016. After a brief discussion, the following motion was made: **Motion:** The Olympic Area Agency on Aging Council of Governments (COG) approves DSHS contract #2469-53610, the MAC TSOA Implementation contract, with a performance period of January 1, 2024 to December 31, 2024. Laura Cepoi is authorized to execute the contract on behalf of the agency. Motion by Randy Johnson with a 2<sup>nd</sup> by Heidi Eisenhour. **Motion Passed.**

## FISCAL REPORT: Corena Stern, CFO

Corena reviewed the Revenue & Expense Summary through September 2023, noting the agency continues to trend as expected. Through September the agency had a YTD operating surplus of \$763,433 for Title XIX non-restricted funds and a YTD surplus of \$212,272 for MTD MAC-TSOA restricted funds. The non-restricted fund balance as of September 30, 2023 is \$4,472,698, and the restricted MTD MAC-TSOA fund balance is \$900,793. Local fund balance is \$416,660 including YTD interest income of \$121,646. Corena noted O3A has the reserves to absorb future anticipated funding reductions are anticipated due to funding formula changes.

## ADVISORY COUNCIL (AC) REPORT:

Ginny and Eileen reported that at the January meeting 2024 officers were elected. Susan Conniry (Grays Harbor) will continue to serve as Chair and Nancy Gorshe (Pacific) will serve as Vice-Chair. O3A's new Dementia Outreach Coordinator, Bri Buchanan, provided the AC with a very informative review of the agency's new program! Bri spoke about outreach plans for community training. Bri will be training agency staff as a first priority and will also work to establish additional Memory Café's in Pacific and Grays Harbor counties.

**COG MEMBER ANNOUNCEMENTS**: In a brief discussion it was noted that several COG members will have a conflict for the February meeting due to a regional meeting. Staff also shared that the February meeting may be cancelled for lack of business. The following motion was then made: **Motion:** The Olympic Area Agency on Aging Council of Governments will postpone naming a nominating committee to the March meeting with election of officers in April; with no change in officers until the next election. Motion by Heidi Eisenhour, 2<sup>nd</sup> by Lisa Olsen. **Motion Passed.** 

## PUBLIC COMMENT: None.

ADJOURNMENT: The meeting was adjourned by consensus at 10:45 a.m.



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September 8, 2023

The following warrants/checks/electronic payments (EFT's) for the period July 1, 2023, through July 31, 2023, are presented to the COG for approval. Supporting Check and Payroll Registers are available for review.

| Warrants:                                     | Numbers: 7805646                                   | Through: 7805833   | Total<br>\$612,235.02 (1)                               |
|---|--|--------------------|---|
| <u>Payroll</u> :<br>EFTs<br>ADP First Payroll | Numbers: GP 42170<br>\$175,186.79 (includes net pa |                    | \$45,530.76(2)<br>\$175,186.79(2)<br>Total \$220,717.55 |
| IRS   |  |                    | \$22,166.37   |
| Electronic Payments:                          | Dates: 7/01/2023                                   | Through: 7/31/2023 | \$1,281.44  |
| (1) Net of payroll                            | transfer   | Total              | \$856,400.38  |

(1) Net of payroll transfer

(2) Net of IRS payment

All claims were reviewed and authorized by the CFO prior to payment. All warrants and checks were signed by one or two authorized signers (respectively). All warrant/check registers and electronic payments were reviewed and approved. This report was reviewed by both the Executive Director and the

CFO before signing. Corena Stern, CFO Laura Cepoi, Executive Director

**Proposal:** 

I recommend that the O3A COG approve payments for the month of July 2023.

## **PROPOSED MOTION:**

<u>Motion</u>: The Olympic Area Agency on Aging Council of Governments approves the Olympic Area Agency on Aging's payments for the month of July 2023.

Approval by COG

Jill Warne, COG Vice Chair

Date:

Advocates for Independence, Individual Choice and Quality Community Services Serving Older Adults gud<sub>31</sub> Persons with Disabilities

File location: Fiscal\_2015\Cheryle's Work Folders\Misc\Check Reg Approval\Check Approvals 2018



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Total

October 20, 2023

The following warrants/checks/electronic payments (EFT's) for the period August 1, 2023, through August 31, 2023, are presented to the COG for approval. Supporting Check and Payroll Registers are available for review.

| Warrants:                |           | pers: 7805834<br>ints 7805970-7806001 voi | Through: 7806039<br>ded due to error in Check Order re | ecei | \$434,774.92 (1)<br>ved) |
|--------------------------|-----------|---|--|------|--------------------------|
| <u>Payroll</u> :<br>EFTs | Net P     | ay for 8/2023 payroll                     | \$409,530.09 (2)                                       |      |                          |
| FSA Electronic Payn      | nents:    | Dates: 8/01/2023                          | Through: 8/31/2023                                     |      | \$1,319.78               |
| ADP Payroll Fees:        |           | Dates: 8/1/2023                           | Through: 8/31/2023                                     |      | \$1,123.37               |
| (1) Net of payrol        | l transfe | 51.                                       | Total  |      | \$846,748.16             |

(2) Net of IRS payment

All claims were reviewed and authorized by the CFO prior to payment. All warrants and checks were signed by one or two authorized signers (respectively). All warrant/check registers and electronic payments were reviewed and approved. This report was reviewed by both the Executive Director and the

GFO before signing. Corena Stern, CFO Laura Cepoi, Executive Director

Date

**Proposal:** 

I recommend that the O3A COG approve payments for the month of August 2023.

## **PROPOSED MOTION:**

<u>Motion</u>: The Olympic Area Agency on Aging Council of Governments approves the Olympic Area Agency on Aging's payments for the month of August 2023.

Approval by COG

Jill Warne, COG Vice Chair

Date:

Advocates for Independence, Individual Choice and Quality Community Services Serving Older Adults and Persons with Disabilities File location: Fiscal\_2015\Cheryle's Work Folders\Misc\Check Reg Approval\Check Approvals 2018



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Total

January 30, 2024

The following warrants/checks/electronic payments (EFT's) for the period September 1, 2023, through September 30, 2023, are presented to the COG for approval. Supporting Check and Payroll Registers are available for review.

|                          |         |                          |                    | Total            |
|--------------------------|---------|--------------------------|--------------------|------------------|
| Warrants:                | Numb    | pers: 7806040            | Through: 7806222   | \$475,317.92 (1) |
| <u>Payroll</u> :<br>EFTs | Net Pa  | ay for 9/2023 payroll in | ncluding taxes     | \$378,810.06 (2) |
| FSA Electronic Paym      | ents:   | Dates: 9/01/2023         | Through: 9/30/2023 | \$484.89         |
| ADP Payroll Fees:        |         | Dates: 9/1/2023          | Through: 9/30/2023 | \$8,152.94       |
| (1) Net of payroll       | transfe | er                       | Total              | \$862,765.81     |

(2) Net of IRS payment

All claims were reviewed and authorized by the CFO prior to payment. All warrants and checks were signed by one or two authorized signers (respectively). All warrant/check registers and electronic payments were reviewed and approved. This report was reviewed by both the Executive Director and the CFO before signing.

Corena Stern, CFO Laura Cepoi, Executive Director

**Proposal:** 

I recommend that the O3A COG approve payments for the month of September 2023.

## **PROPOSED MOTION:**

<u>Motion</u>: The Olympic Area Agency on Aging Council of Governments approves the Olympic Area Agency on Aging's payments for the month of September 2023.

Approval by COG

Jill Warne, COG Vice Chair

Date:

Advocates for Independence, Individual Choice and Quality Community Services Serving Older Adults and Persons with Disabilities File location: Fiscal\_2015\Cheryle's Work Folders\Misc\Check Reg Approval\Check Approvals 2018



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Total

January 30, 2024

The following warrants/checks/electronic payments (EFT's) for the period October 1, 2023, through October 31, 2023, are presented to the COG for approval. Supporting Check and Payroll Registers are available for review.

|                          |          |                       |                     | Total            |
|--------------------------|----------|-----------------------|---------------------|------------------|
| Warrants:                | Numbe    | ers: 7806223          | Through: 7806410    | \$457,734.85 (1) |
| <u>Payroll</u> :<br>EFTs | Net Pa   | y for 10/2023 payroll | including taxes     | \$386,694.67 (2) |
| FSA Electronic Paym      | ents:    | Dates: 10/01/2023     | Through: 10/31/2023 | \$955.45         |
| ADP Payroll Fees:        |          | Dates: 10/1/2023      | Through: 10/31/2023 | \$773.91         |
| (1) Net of payroll       | transfer |                       | Total               | \$846,158.88     |

- (1) Net of payroll transfer
- (2) Net of IRS payment

All claims were reviewed and authorized by the CFO prior to payment. All warrants and checks were signed by one or two authorized signers (respectively). All warrant/check registers and electronic payments were reviewed and approved. This report was reviewed by both the Executive Director and the CFO before signing.

CFØ before signing. Corena Stern, CFO Laura Cepoi, Executive Director

## **Proposal:**

I recommend that the O3A COG approve payments for the month of October 2023.

## **PROPOSED MOTION:**

<u>Motion</u>: The Olympic Area Agency on Aging Council of Governments approves the Olympic Area Agency on Aging's payments for the month of October 2023.

Approval by COG

Jill Warne, COG Vice Chair

Date:

Advocates for Independence, Individual Choice and Quality Community Services Serving Older Adults and 6 of 31 File location: Fiscal\_2015\Cheryle's Work Folders\Misc\Check Reg Approval\Check Approvals 2018



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January 30, 2024

The following warrants/checks/electronic payments (EFT's) for the period November 1, 2023, through November 30, 2023, are presented to the COG for approval. Supporting Check and Payroll Registers are available for review.

|                          |         |                        |                     | Total            |
|--------------------------|---------|------------------------|---------------------|------------------|
| Warrants:                | Numb    | ers: 7806411           | Through: 7806597    | \$470,494.90 (1) |
| <u>Payroll</u> :<br>EFTs | Net Pa  | ny for 11/2023 payroll | including taxes     | \$380,038.68 (2) |
| FSA Electronic Payme     | ents:   | Dates: 11/01/2023      | Through: 11/30/2023 | \$270.88         |
| ADP Payroll Fees:        |         | Dates: 11/1/2023       | Through: 11/30/2023 | \$1,901.58       |
| (1) Net of payroll       | transfe | r                      | Total               | \$852,706.04     |

(1) Net of payroll transfer

(2) Net of IRS payment

All claims were reviewed and authorized by the CFO prior to payment. All warrants and checks were signed by one or two authorized signers (respectively). All warrant/check registers and electronic payments were reviewed and approved. This report was reviewed by both the Executive Director and the

CFQ<sub>b</sub>before signi Corena Stern, CFO Laura Cepoi, Executive Director

**Proposal:** 

I recommend that the O3A COG approve payments for the month of November 2023.

## **PROPOSED MOTION:**

<u>Motion</u>: The Olympic Area Agency on Aging Council of Governments approves the Olympic Area Agency on Aging's payments for the month of November 2023.

Approval by COG

Jill Warne, COG Vice Chair

Date:

Advocates for Independence, Individual Choice and Quality Community Services Serving Older Adults and Persons with Disabilities File location: Fiscal 2015/Cheryle's Work Folders/Misc/Check Reg Approval/Check Approvals 2018



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Total

January 30, 2024

The following warrants/checks/electronic payments (EFT's) for the period December 1, 2023, through December 31, 2023, are presented to the COG for approval. Supporting Check and Payroll Registers are available for review.

|                          |         |                        |                     | Total            |
|--------------------------|---------|------------------------|---------------------|------------------|
| Warrants:                | Numb    | ers: 7806598           | Through: 7806757    | \$509,129.21 (1) |
| <u>Payroll</u> :<br>EFTs | Net Pa  | ay for 12/2023 payroll | including taxes     | \$374,515.93 (2) |
| FSA Electronic Paym      | nents:  | Dates: 12/01/2023      | Through: 12/31/2023 | \$897.05         |
| ADP Payroll Fees:        |         | Dates: 12/1/2023       | Through: 12/31/2023 | \$1,376.70       |
| (1) Net of payroll       | transfe | r                      | Total               | \$885,918.89     |

(2) Net of IRS payment

All claims were reviewed and authorized by the CFO prior to payment. All warrants and checks were signed by one or two authorized signers (respectively). All warrant/check registers and electronic payments were reviewed and approved. This report was reviewed by both the Executive Director and the CFO/before signing.

Corena Stern, CFO Laura Cepoi, Executive Director

**Proposal:** 

I recommend that the O3A COG approve payments for the month of December 2023.

## **PROPOSED MOTION:**

<u>Motion</u>: The Olympic Area Agency on Aging Council of Governments approves the Olympic Area Agency on Aging's payments for the month of December 2023.

Approval by COG

Jill Warne, COG Vice Chair

Date:

Advocates for Independence, Individual Choice and Quality Community Services Serving Older Adults and Persons with Disabilities

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#### DIRECTOR'S REPORT TO O3A COUNCIL OF GOVENRMENTS (COG) – March 1, 2024

#### **Legislative Updates:**

The case management funding was not included in the Governor's budget or Senate budget.

Senior Nutrition: the Senate budget only funds nutrition at the Governor's level—half the need, an amendment was introduced for \$10 million. The House budget got an amendment for \$15 million for one year, not ongoing. We will continue to watch as this bill will have the most impact on older adults. Since we are advocating for the Senior Nutrition bill, it is interesting to note that the highest rates of food insecurity are in rural areas. Also, a lot of attention around WA having high grocery costs. Should note this is based on Seattle prices, which are not the highest in the state.

#### Counties With the Highest Rate of Food Insecurity in Washington | Stacker

Not only do three of our counties rank among the top 5 of the oldest in the state, three of our counties are in the top 5 counties with the highest rate of food insecurity. Cost of groceries are also high in the state. WA ranks as having the 5<sup>th</sup> highest cost for groceries in the country.

Pacific County #3, Grays Harbor County #4. Clallam County #5, Jefferson County #15:

| #3. Pacific County:      | Food insecurity rate: 15.2% (3,310 total)<br>39.4% higher than national average<br>Annual food budget shortfall: \$2,661,000<br>Cost per meal: \$4.70  |
|--------------------------|--|
| #4. Grays Harbor County: | Food insecurity rate: 14.7% (10,680 total)<br>34.9% higher than national average<br>Annual food budget shortfall: \$6,329,000<br>Cost per meal: \$3.47 |
| #5. Clallam County:      | Food insecurity rate: 14.6% (11,000 total)<br>33.9% higher than national average<br>Annual food budget shortfall: \$6,127,000<br>Cost per meal: \$3.26 |
| #15. Jefferson County:   | Food insecurity rate: 13.2% (4,120 total)<br>21.1% higher than national average<br>Annual food budget shortfall: \$3,279,000<br>Cost per meal: \$4.66  |



Long Term Care Ombudsman: a bill is in the house to meet a \$300,000 shortfall in the Ombudsman budget for 2024. This program is important in providing advocacy for residents in long term care. O3A was underfunded for this program by \$70,000 this year.

We have been using other funding streams through some of the COVID funding to assist this program locally, but next year there will be more impact and will draw down on our case management reserves. The impact of offering this program is great in our region, recently our Regional Ombudsman for Jefferson/Clallam assisted a surviving spouse to get a \$53,000 refund for 4 months of private pay in a facility as a result of not providing contracted services. This was not a punitive judgement, and it was heard on its 4<sup>th</sup> appeal by the Medicare Quality Improvement Organization. This was the first of this kind of case to win on appeal in WA.

#### **Staffing Updates:**

We hires two new case managers in our south counties - Raymond and Aberdeen office, and onboarded a new care coordinator in Aberdeen recently. Another case manager will begin in Aberdeen next week so that we will be fully staffed in our client services staff. We continue to seek a Contract Specialist located in Aberdeen/Port Townsend and a Payroll Specialist.

Lori Lindley's presence has been missed in all our offices for some time and unfortunately, she cannot return in her role as Nursing Services Manager. We wish her the best on the next leg of her journey in the company of her family and friends. The Health Homes program has had temporary coverage for the past 5 months during her absence and we will be restructuring to ensure permanent program support soon.

We hired a Payroll Specialist with the agency at the beginning of February, but unfortunately they were unable to meet probationary standards during trial service and were separated from service.

#### **Dementia Program:**

Our new dementia program was highlighted in the PT Leader recently, see link:

https://www.ptleader.com/stories/new-resources-for-dementia-care-coming-to-olympic-peninsula,156104

I am also attaching her monthly report to share the scope and span of her work across all four counties. She will be working with the Clallam County Sheriff's department on the SHARE program and would like to work with Gray's Harbor and Pacific County Sheriff's Department to establish this program. Jefferson County has this program and it is fully funded and operationalized.

Respectfully submitted,

Laura Cepoi, Executive Director

# Building Dementia Capable Communities Dementia Outreach Program Monthly Report-February 2024

| PROJECT   | CURRENT STATUS   | NEXT STEPS  |
|---|--|---|
| All Staff Dementia<br>Training  | <ul> <li>PowerPoint is 75%<br/>complete</li> <li>South Counties training<br/>date set (March 28/29)</li> <li>Location secured:<br/>Hoquiam Library</li> </ul>  | <ul> <li>Secure training location/Date for North<br/>Counties</li> <li>Finish PowerPoint</li> <li>Create Student Workbook</li> <li>Create Training Guide</li> <li>Send to Alzheimer's Association for<br/>Certification through EssentiALZ program</li> </ul> |
| Dealing with<br>Dementia Workshops  | <ul> <li>7 free public workshops<br/>secured</li> <li>May 30 Sequim<br/>Workshop location<br/>secured (Sequim Office)</li> <li>Flyer Created</li> </ul>  | <ul> <li>Approve May 30<sup>th</sup> flyer</li> <li>Receive updated invoice and process</li> <li>Continue to plan and secure other 6<br/>training locations</li> </ul>  |
| SHARE for Dementia<br>(evidenced based<br>program from<br>Benjamin Rose<br>Institute) | <ul> <li>Received log in and<br/>password</li> <li>Began SHARE Counselor<br/>training course (8hrs)</li> <li>Karin is ordering new<br/>iPAD for program use</li> </ul>                                       | <ul> <li>Finish training course</li> <li>Receive iPAD</li> <li>Create flyer/handouts</li> <li>Promote to local physicians</li> <li>Secure initial clients</li> </ul>  |
| STAR-C (evidenced<br>based program from<br>UW)  | <ul> <li>Informed Lynn at ALTSA<br/>of my interest</li> </ul>  | <ul> <li>Waiting on Lynn and Joe (ALTSA) to plan a<br/>training date</li> </ul>   |
| Adult Day Center-<br>Aberdeen   | <ul> <li>HALA-supportive living is<br/>interested in opening up<br/>a dementia based ADC</li> <li>Old Friends Club has<br/>been notified and<br/>potential use of their<br/>social day club model</li> </ul> | <ul> <li>Meeting in person at HALA to assess their<br/>space and review next steps: March 20<sup>th</sup></li> </ul>  |
| Adult Day Center-<br>Jefferson County   | <ul> <li>Laura made connections<br/>with Jefferson Healthcare</li> </ul>   | <ul> <li>Jefferson Healthcare Reps will attend<br/>Memory Café on Monday March 5<sup>th</sup></li> <li>Short meeting on site afterwards to<br/>discuss next steps for ADC collaboration</li> </ul>  |
| Dementia Friends-<br>WA (evidenced-<br>based program out of<br>UW and USAging to      | <ul> <li>Bri is trained Regional<br/>Coordinator for Dementia<br/>Friends-WA</li> </ul>  | <ul> <li>Bri to organize and set up 3 hr. training<br/>for 6 O3A employees.</li> <li>Begin delivering 1 hr. informative sessions<br/>to the public</li> </ul>   |

| bring awareness to the public)   | <ul> <li>6 O3A employees have<br/>volunteered to be trained<br/>as Dementia Friend<br/>Champions</li> </ul>   |  |
|--|---|--|
| O3A Website Update<br>to include Dementia<br>Outreach Program  | <ul> <li>Completed outline of<br/>what webpage will look<br/>like inside the o3a<br/>website.</li> </ul>  | <ul> <li>Bri and Marki meeting on Tuesday March</li> <li>6<sup>th</sup> to review and plan next steps</li> </ul>   |
| Dementia Outreach<br>Program Flyer   | <ul> <li>Initial rounds of drafts<br/>have been made</li> <li>2 rounds of edits<br/>completed</li> </ul>  | <ul> <li>Finish final flyer and get approval by<br/>Friday March 8<sup>th</sup></li> </ul>   |
| 2024 Living Well<br>Magazine Article/Ad  | <ul> <li>Informed Marki of<br/>interest in article/ad<br/>submission</li> <li>working on article</li> </ul>   | <ul> <li>Bri to complete 1<sup>st</sup> draft of article by<br/>Friday March 8<sup>th</sup> and have Laura review</li> <li>Article due by end of March to Marki</li> <li>Create Ads for         <ul> <li>Dealing with Dementia<br/>Workshops</li> <li>Dementia Friends sessions</li> <li>SHARE for Dementia</li> </ul> </li> </ul> |
| Project Lifesaver (GPS<br>location device that<br>helps find people in<br>elopement events)  | <ul> <li>Connection made with<br/>Clallam County Sheriff,<br/>Project Lifesaver in use<br/>with \$50 fee to public</li> <li>Bri has contact Jefferson,<br/>Pacific, GH county<br/>Sheriffs to verify their use</li> </ul> | <ul> <li>Continue conversations and explore options of supporting Project Lifesaver use in counties without it.</li> <li>Explore options for funding the \$50 fee for public in Clallam County</li> </ul>  |
| GETCare  | • No update   | <ul> <li>Bri needs to reach out to ALTSA to get<br/>proper training on this program and set<br/>up service sets and start tracking<br/>contacts/events</li> </ul>  |
| Project ECHO<br>(UW program for<br>medical providers,<br>once a month virtual<br>training session for<br>primary care and<br>early diagnosis<br>expertise) | <ul> <li>Bri has made contacts<br/>with Chief Medical<br/>Officer of North Olympic<br/>Healthcare Network</li> </ul>  | <ul> <li>Meeting on Wednesday March 7th at<br/>2pm with CMO Dr. Weller to discuss</li> <li>Project ECHO</li> <li>SHARE</li> <li>Potential ADC</li> </ul>   |



2200 W. Sims Way, Unit #100 Port Townsend, WA 98368 <u>www.o3a.org</u> Phone: 360-379-5064 or 1-866-720-4863 Fax: 360-379-5074

**DATE:** March 1, 2024

TO: Olympic Area Agency on Aging COG Members

FROM: Laura Cepoi, Executive Director

**SUBJECT:** Approval of contract extension for HDM provider PurFoods, LLC, d/b/a Mom's Meals

## Background

As previously reviewed with the Council of Governments in 2023, subsequent to canceling a nutrition contract serving Clallam and Jefferson Counties last year O3A contracted with PurFoods, LLC, d/b/a Mom's Meals to provide interim home delivered meal services. Coastal Community Action Programs (CCAP) has expanded their nutrition program footprint to include all four counties in the service area (vs. serving only Grays Harbor and Pacific) and has been successful in establishing Congregate services in both counties. Unfortunately, CCAP is still developing its capacity to take over local Home Delivered Meal (HDM) services in the north. It is anticipated that CCAP will begin to provide HDM during the second quarter of 2024 (April – June). In the meantime, the agency needs to continue providing HDM services to vulnerable adults in Clallam and Jefferson Counties.

As shared with the COG in our financial reporting, the agency has substantial reserves. We propose utilizing \$120,000 for a three-month contract extension, equal to a three-month HDM service invoice average for PurFoods over the past six months. Utilizing reserves allows 2024 Older Americans Act (OAA) allocations to be preserved for CCAP to support nutrition program service delivery into 2025. Should CCAP be unable to assume HDM service delivery by June 30, 2024, the agency will revisit options.

On a long term basis, O3A hopes to maintain a smaller contract with PurFoods, LLC to serve HDM clients who may live in pockets not accessible to the primary HDM provider, again utilizing reserves at a reduced level. In the past some clients who were eligible for HDM services were referred to other resources when the O3A provider could not provide service where the client lives. By maintaining an ongoing option with PurFoods, O3A hopes to serve all clients in need of HDM regardless of where they live in our service area.

## Recommendation

I recommend that the COG approve the 2024 contract extension for PurFoods, LLC as described above.

## **PROPOSED MOTION**

**Motion:** The Olympic Area Agency on Aging Council of Governments approves a three-month contract extension of the Home Delivered Nutrition subcontract with PurFoods, LLC, d/b/a Mom's Meals for the period of April 1, 2024 to June 30, 2024 in the amount of \$120,000, funded by agency reserves. Laura Cepoi is authorized to execute the amendment on behalf of the agency.



2200 Sims Way, Suite 100 Port Townsend, WA 98368 <u>www.o3a.org</u> Phone: 360-379-5064 or 1-866-720-4863 Fax: 360-379-5074

DATE: February 23, 2024

TO: O3A Council of Governments

FROM: Corena Stern, CFO

SUBJECT: O3A October and November 2023 Operating Results

Following this memo is O3A's Revenue and Expense Summary through November 2023. The Agency had an overall YTD operating surplus of \$987,717 for Title XIX funds and a YTD surplus of \$ 196,695 for MTD MACTSOA restricted funds.

Local fund balance stands at \$459,178 at the end of November which includes YTD interest of \$150,559

General and Case Management fund balance is \$4,696,982 as of 02/23/24.

The **MTD MAC/TSOA** program has a fund balance of \$885,216.

| <b>、</b>                           | CSCM &<br>CM Title<br>XIX | MTD<br>MacTsoa | Local<br>Funds/Other | DSHS<br>Advance | Total     |
|------------------------------------|---------------------------|----------------|----------------------|-----------------|-----------|
| Fund Balance 12/31/22              | 3,709,265                 | 688,521        | 261,709              | 1,355,345       | 6,014,840 |
| Surplus (Deficit) through Nov 2023 | 1,164,399                 | 196,695        | 198,178              | -               | 1,559,272 |
| Used for underfunded programs      | (176,682)                 | -              | -                    | -               | (176,682) |
| Fund Balance 11/30/2023            | 4,696,982                 | 885,216        | 459,887              | 1,355,345       | 7,397,430 |

Case Management gains mitigated other program losses - in the Health Homes CCO and Health Home Lead program area.

The figures below are exclusive of MTD MACTSOA program:

|                                    | YTD       |
|------------------------------------|-----------|
| Core Svs Contract Mgmt (CSCM)      | 46,560    |
| Core Case Management (CM)          | 1,168,171 |
| Other / Admin                      | (18,906)  |
| Fund Use                           | (2,713)   |
| Home Care Referral Registry (HCRR) | -         |
| Health Homes CCO                   | (42,039)  |
| Health Homes Lead                  | (115,737) |
|                                    |           |
| Total                              | 1,035,336 |

Included in Other/Admin is the vacation payout in July to some employees to help with the change in pay dates due to the transition to ADP Payroll software as suggested by the COG.

## Narrative Overview -

Overall, the agency was ahead 532k of original YTD budget **revenue** projections - \$11,001,835 out of a YTD budget of \$10,605,815. The State Hunger Relief Funds account for the bulk of the difference. The total spend out was \$289k out of the 337k available for the Hunger Relief Funds. Other nutrition spending related to ARP Funding and additional State Nutrition funding contributed to the increase revenues and spending.

Case management revenues are running very close to budget – within 11k, slightly under.

Information and Assistance Revenues and Expenditures are over budget by 139k.

Ombudsman program is over budget on YTD Revenues by 28k and Expenditures are under by 50k.

Health Homes Lead is over YTD revenue budget by 25k. and under expenditures by 10k.

The agency **expenditures** came in under original estimates by \$1,053,562. YTD Salaries and Benefits were under budget by (931k). The largest difference for Payroll & Benefits Budget vs Actual comes from the Case Management department (760k) under budget.

The MTD-MacTsoa program is also under budget in salaries and benefits as new performance metrics were put in place. YTD is 129k under budget.

Overall, the agency has exceeded original fund balance surplus projections by \$1,053,562 through November 2023 and has increased fund balance by \$1,233,531 YTD. In addition, the agency has received \$150k in YTD interest.

The budget update for 2023 that was adopted December 7<sup>th</sup> is not included in the following analysis:

**Case Management** surplus was 1,168,171k at the end of November 2023, YTD original Budget was 398k.

Admin- YTD costs for payroll and benefits are overbudget by 58k YTD due to the vacation payout for some staff as a means to mitigate the pay date transition from end of month payroll to semi-monthly with later dates. In addition terminal leave payouts in August and September pushed Payroll overbudget. Professional Services for legal were more than anticipated, as well as ADP processing fees – because it was decided to go to a semi-monthly payroll as opposed to a monthly payroll, the ADP fees are higher than anticipated.

**IT – YTD** Under Budget (15K) in Technology purchases and under budget in Payroll (20K). Travel and professional services are under budget, as well.

**PCM** – Over budget in Revenues and Expenses due to Hunger Relief and DOH (MAV) subcontractor payments being more than budgeted. The use of Hunger Relief Funding, one time Home Delivered Meals funding and some use of ARPA funding has temporarily reduced the use of Older American's Act funding. Admin allocation expenditures are higher than budgeted due to the extra funding being spent out. WA Cares outreach quarterly milestones were billed and resulted in a surplus for the month of November.

**Information & Assistance** – Over budget on Payroll and Benefits (YTD 64k), as well as Admin allocation, supplies, travel and advertising. Senior Emergency fund spend out is more than budgeted, but withing funding provided. If this trend continues this program will be over-budget by 100k. Upon review of the Information and Assistance HR budget in comparison to actuals – it looks like one FTE was not included in the original 2023 budget.

**MTD-MacTSOA** – Payroll and benefits are under budget by 129k YTD due to implementing new (higher)caseload ratios.

**FCSP/KCSP** – Payroll and Benefits are under YTD budget by 79k. Operating expenses are higher than budgeted in respite services (there is plenty of funding for this) and Kinship Care Service Delivery. Other expenses are close to target.

**Health Homes CCO** ended YTD November with a (42k) deficit. Budget is a (72k) deficit. Revenues are YTD lower 63k than budgeted, Expenses are 93k lower than budgeted, mostly in Payroll and Benefits.

Health Homes Lead deficits were less than budgeted by 9k. YTD losses are 115k.

## Other items of note -

• The Agency Payroll Accountant left at the beginning of October and we are still recruiting a new fiscal staff member.

Payroll Year-end with ADP did not go smoothly, but fiscal was able to meet all reporting requirements by the deadlines. Next year Payroll Year-end should definitely be smoother, as we worked out many kinks this year.

- Significant changes to the Fiscal Year (Jan-Dec) MTD MACTSOA contract have been instituted by the state and it
  is likely that O3A will not be capturing full funding on this contract in 2024 due to the restructuring of funding
  methods. Rather than milestone payments and caseload per unit structure there will be a caseload per unit
  component and a detailed tracking of staff time for "Support Activities" that will be reimbursed. This change is
  reflective of the move of this program from a "Demonstration" project to a regular "project" and the more limited
  funding available. O3A has significant restricted fund balance for this program and has instituted caseload ratios
  standards that should continue to allow the agency to provide these services with no negative financial or service
  impacts.
- Rural Equity Grant from DOH for Clallam County still has a large portion of the contract to spend (over 250K as of 11/30/2023). The contract ends May 31,2024. Contract Managers will be re-assessing usage in Jan and Feb. There will be no contract extension.
- American Rescue Plan funding contracts are in the billing /usage phase. This contract includes regular Older American's Act funding matching requirements as standard. The agency will have 3 years to spend the funds (end date is 9/30/24). For SFY 24 the agency will also be receiving State ARP matching funds available through June 30,2024.

For ARP funding there is no line-item budget. As the MDD and PHE ended (May 11<sup>th</sup>), ALTSA originally stated that as long as the funding was committed during the MDD/PHE that the flexibility between titles will continue until the end of the contract spend out. As of mid-June 2023 ALSTA has pulled back some of the bucketing flexibility and stated that only the original flexibilities allowed with Older American's Act funding will be allowed.

# At the end of November 2023, there was still slightly under 700k in FED ARP to spend by 9/30/2024. In addition, there was still 90k of State ARP match to spend by June 30,2024.

The Contracts Program Department has developed a new plan to spend out remaining funds. A request has been made to ALTSA fiscal to move 150k 3B funding to Nutrition, as demands for nutrition continue to climb. In addition, \$75K of 3B funding will be used to fund Information and Assistance. Currently the tribal Social Isolation contracts are allocated at \$150k in the 3B category. The MAV project may use some ARP 3B funding once the DOH grant ends. For the ARP 3E monies, the agency is looking at setting up some adult daycare respite at facilities.

|  | Oct -     | Oct -     | Oct -     | Nov -     | Nov -     | Nov -    | YTD         | YTD Approved |           | 2023        |
|--|-----------|-----------|-----------|-----------|-----------|----------|-------------|--------------|-----------|-------------|
| Description                            | Actual    | Budget    | Variance  | Actual    | Budget    | Variance | Actual      | Budget       | Variance  | Budget      |
| FUNDING                                |           |           |           |           |           |          |             |              |           |             |
| Older Americans Act                    | 49,412    | 128,846   | (79,434)  | 92,948    | 128,846   | (35,898) | 1,407,092   | 1,439,801    | (32,709)  | 1,568,647   |
| State/Federal                          | 603,896   | 559,323   | 44,572    | 582,670   | 559,782   | 22,888   | 6,183,937   | 6,137,054    | 46,883    | 6,711,827   |
| MTD Mac/Tsoa                           | 43,944    | 59,800    | (15,856)  | 43,590    | 60,372    | (16,782) | 764,188     | 788,544      | (24,357)  | 894,496     |
| Other ALTSA                            | 4,452     | 20,793    | (16,341)  | 4,969     | 20,793    | (15,824) | 83,658      | 228,724      | (145,066) | 249,517     |
| HCRR                                   | .,        |           | -         | .,        |           | -        |             |              | -         |             |
| Multi Service Center                   | 18,736    | 15,056    | 3,681     | 18,453    | 15,056    | 3,397    | 113,932     | 105,389      | 8,543     | 105,389     |
| Health Homes                           | 60,815    | 61,300    | (485)     | 49,357    | 62,500    | (13,143) | 666,882     | 656,800      | 10,082    | 719,800     |
| Other (COVID, SHIBA, SFM, CGT, Sr E    | 221,721   | 113,591   | 108,130   | 172,302   | 113,591   | 58,710   | 1,782,147   | 1,249,503    | 532,644   | 1,363,090   |
| Total Funding                          | 1,002,976 | 958,709   | 44,267    | 964,288   | 960,940   | 3,348    | 11,001,835  | 10,605,815   | 396,021   | 11,612,766  |
| OPERATING EXPENDITURES                 |           |           |           |           |           |          |             |              |           |             |
| Salaries & Wages                       | 398,734   | 467,246   | 68,512    | 390,024   | 467,687   | 77,663   | 4,422,464   | 5,096,234    | 673,769   | 5,564,259   |
| Benefits                               | 129,673   | 157,359   | 27,687    | 127,099   | 157,403   | 30,304   | 1,464,893   | 1,722,113    | 257,220   | 1,879,594   |
| Training                               | -         | 706       | 706       | 404       | 706       | 302      | 2,461       | 5,429        | 2,968     | 6,135       |
| Office & Program Supplies              | 7,742     | 8,049     | 307       | 5,698     | 8,049     | 2,351    | 90,007      | 88,535       | (1,472)   | 96,584      |
| Technology Equip & Supplies            | 488       | 6,042     | 5,554     | 1,911     | 6,042     | 4,130    | 57,256      | 66,458       | 9,202     | 72,500      |
| Admin Allocation                       | 86,365    | 93,125    | 6,761     | 77,540    | 83,925    | 6,386    | 1,003,089   | 958,385      | (44,704)  | 1,042,710   |
| IT Allocation                          | 31,748    | 37,472    | 5,723     | 31,870    | 37,472    | 5,919    | 370,915     | 409,290      | 38,375    | 446,775     |
| Professional Services                  | 5,803     | 15,215    | 9,412     | 9,345     | 6,215     | (2,514)  | 92,379      | 107,561      | 15,182    | 112,776     |
| Communications-Phone & Postage         | 10,335    | 8,587     | (1,748)   | 5,630     | 8,587     | 2,641    | 87,114      | 94,155       |           | 102,742     |
| Travel                                 | 13,160    | 15,504    | 2,344     | 11,249    | 15,504    | 5,023    | 152,750     | 170,539      |           | 186,039     |
| Advertising                            | 2,557     | 2,092     | (466)     | 1,794     | 2,342     | 798      | 21,592      | 26,008       | 4,416     | 28,600      |
| Rentals                                | 23,020    | 23,350    | 330       | 21,783    | 23,350    | 305      | 250,822     | 256,850      | 6,029     | 283,200     |
| Insurance                              | 4,811     | 4,947     | 136       | 4,696     | 4,947     | 83       | 53,818      | 54,421       | 603       | 59,368      |
| Utilities                              | 1,843     | 2,129     | 286       | 2,136     | 2,229     | (29)     | 24,053      | 23,465       | (588)     | 25,795      |
| Maintenance & Repair                   | 2,086     | 1,826     | (260)     | 2,391     | 1,826     | (647)    | 28,670      | 22,485       | (6,185)   | 24,311      |
| Miscellaneous                          | 101       | 833       | 732       | 103       | 833       | 730      | 2,552       | 9,167        | 6,614     | 10,000      |
| Total Operating Expenditures           | 718,465   | 844,481   | 126,016   | 693,673   | 827,116   | 133,443  | 8,124,836   | 9,111,095    | 986,259   | 9,941,388   |
| SUBCONTRACTOR EXPENDITURES             |           |           |           |           |           |          |             |              |           |             |
| Legal Assistance                       | 9,071     | 6,426     | (2,644)   | 10,097    | 6,426     | (3,670)  | 83,214      | 70,691       | (12,524)  | 77,117      |
| Transportation                         | 6,750     | 6,167     | (584)     | 5,866     | 6,167     | 300      | 54,714      | 67,833       | 13,119    | 74,000      |
| Congregate Meals (C1)                  | 2,188     | 15,903    | 13,715    | 17,746    | 15,903    | (1,843)  | 80,524      | 174,928      | 94,404    | 190,830     |
| Nutrition Education                    | -         | -         | -         | -         | -         | -        | 500         | -            | (500)     | -           |
| Home Delivered Meals (C2)              | 2,117     | 44,360    | 42,242    | 16,275    | 44,360    | 28,084   | 308,264     | 487,955      | 179,691   | 532,314     |
| Home Delivered Meals (State Expansion) | -         | 2,743     | 2,743     | -         | 2,743     | 2,743    | 18,485      | 30,175       | 11,690    | 32,918      |
| Senior Farmer's Market                 | 7,592     | -         | (7,592)   | -         | -         | -        | 36,947      | 113,333      | 76,386    | 113,333     |
| Professional Consulting Services       | 3,416     | 2,345     | (1,071)   | 3,384     | 2,345     | (1,039)  | 40,304      | 25,797       | (14,507)  | 28,142      |
| Home Repair & Sr. Emergency Fund       | 1,673     | 2,083     | 410       | 2,266     | 2,083     | (183)    | 32,188      | 22,913       | (9,275)   | 24,992      |
| Senior Drug Education                  | -         | -         | -         | -         | -         | -        | 12,024      | -            | (12,024)  | -           |
| Kinship Care Service Delivery          | 1,209     | -         | (1,209)   | 132       | -         | (132)    | 15,787      | -            | (15,787)  | -           |
| Kinship Good & Services                | 2,000     | 2,900     | 900       | -         | 2,900     | 2,900    | 29,839      | 31,896       | 2,057     | 34,796      |
| Respite Services                       | 36,852    | 30,605    | (6,247)   | 34,944    | 30,605    | (4,339)  | 363,140     | 336,659      | (26,481)  | 367,264     |
| Supplemental Services                  | 4,058     | 2,096     | (1,963)   | 3,926     | 2,096     | (1,831)  | 29,279      | 23,051       | (6,228)   | 25,146      |
| Services to Grandparents               | 3,476     | 3,946     | 469       | 1,841     | 3,946     | 2,105    | 32,492      | 43,401       | 10,910    | 47,347      |
| Other Payments                         | 223,360   | 115,158   | (108,203) | 159,070   | 115,158   | (43,913) | 1,879,347   | 1,260,246    | (619,101) | 1,375,280   |
| Total Subcontractor Expenditures       | 303,764   | 234,730   | (69,034)  | 255,547   | 234,730   | (20,816) | 3,017,048   | 2,688,877    | (328,171) | 2,923,479   |
| ADMIN & IT ALLOCATION ADD BACK         | (118,113) | (131,029) | (12,916)  | (109,093) | (121,829) | (12,736) | (1,373,579) | (1,374,126)  | (546)     | (1,496,355) |
|  |           |           |           |           |           | 00.004   | 0 700 205   | 40.405.040   | CE7 E 44  | 44 200 542  |
| Total Expenditures                     | 904,116   | 948,183   | 44,066    | 840,126   | 940,017   | 99,891   | 9,768,305   | 10,425,846   | 657,541   | 11,368,512  |

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| Description                            | Oct -    | Oct -    | Oct -    | Nov -    | Nov -    | Nov -    | YTD         | YTD<br>Approved | Mandamara | Fundamentiame | Approved<br>2023 |
|--|----------|----------|----------|----------|----------|----------|-------------|-----------------|-----------|---------------|------------------|
| Description                            | Actual   | Budget   | Variance | Actual   | Budget   | Variance | Actual      | Budget          | Variance  | Explanations  | Budget           |
| OPERATING EXPENDITURES                 |          |          |          |          |          |          |             |                 |           |               |                  |
| Salaries & Wages                       | 52,894   | 53,654   | 759      | 47,424   | 53,854   | 6,429    | 631,765     |                 |           |               | 638,301          |
| Benefits                               | 15,752   | 15,985   | 233      | 15,447   | 15,985   | 538      | 186,346     |                 |           |               | 190,589          |
| Training                               | -        | 500      | 500      | -        | 500      | 500      | 1,244       |                 |           |               | 3,100            |
| Office & Program Supplies              | 1,202    | 1,000    | (202)    | 495      | 1,000    | 505      | 8,642       | 11,000          | 2,358     |               | 12,000           |
| Technology Equip & Supplies            |          | -        | -        |          | -        | -        | -           | -               | -         |               | -                |
| Admin Allocation                       |          | -        | -        |          | -        | -        | -           | -               | -         |               | -                |
| IT Allocation                          | 2,841    | 3,393    | 551      | 2,824    | 3,393    | 569      | 33,271      | 37,056          | 3,785     |               | 40,449           |
| Professional Services                  | 5,564    | 12,000   | 6,436    | 6,422    | 3,000    | (3,422)  | 86,055      | 72,200          | (13,855)  |               | 74,200           |
| Communications-Phone & Postage         | 1,749    | 583      | (1,166)  | 378      | 583      | 206      | 7,633       | 6,417           | (1,216)   |               | 7,000            |
| Travel                                 | 1,120    | 1,000    | (120)    | 100      | 1,000    | 900      | 8,377       | 11,000          | 2,623     |               | 12,000           |
| Advertising                            | 1,513    | 500      | (1,013)  | 646      | -        | (646)    | 10,118      | 8,500           | (1,618)   |               | 10,000           |
| Rentals                                | 3,090    | 3,590    | 501      | 3,090    | 3,590    | 501      | 34,124      | 39,494          | 5,371     |               | 43,085           |
| Insurance                              | 421      | 420      | (0)      | 421      | 420      | (0)      | 4,627       | 4,624           | (3)       |               | 5,044            |
| Utilities                              | 285      | 300      | 15       | 365      | 400      | 35       | 3,871       | 3,400           | (471)     |               | 3,900            |
| Maintenance & Repair                   | 265      | 200      | (65)     | 540      | 200      | (340)    | 3,753       | 4,600           | 847       |               | 4,800            |
| Miscellaneous                          | -        | -        | -        | -        | -        | -        | 918         | -               | (918)     |               | -                |
|  |          |          |          |          |          |          |             |                 |           |               |                  |
| Total Operating Expenditures           | 86,697   | 93,125   | 6,429    | 78,152   | 83,925   | 5,774    | 1,020,744   | 960,143         | (60,601)  |               | 1,044,469        |
| SUBCONTRACTOR EXPENDITURES             |          |          |          |          |          |          |             |                 |           |               |                  |
| Legal Assistance                       |          |          |          |          |          |          | -           | -               | -         |               |                  |
| Transportation                         |          |          |          |          |          |          | -           | -               | -         |               |                  |
| Congregate Meals (C1)                  |          |          |          |          |          |          | -           |                 | -         |               |                  |
| Nutrition Education                    |          |          |          |          |          |          | -           | -               | -         |               |                  |
| Home Delivered Meals (C2)              |          |          |          |          |          |          | -           | -               | -         |               |                  |
| Home Delivered Meals (State Expansion) |          |          |          |          |          |          | -           | -               | -         |               |                  |
| Senior Farmer's Market                 |          |          |          |          |          |          | -           | -               | -         |               |                  |
| Professional Consulting Services       |          |          |          |          |          |          | -           | -               | -         |               |                  |
| Home Repair & Sr. Emergency Fund       |          |          |          |          |          |          | -           | -               | -         |               |                  |
| Senior Drug Education                  |          |          |          |          |          |          | -           | -               | -         |               |                  |
| Kinship Care Service Delivery          |          |          |          |          |          |          | -           | -               | -         |               |                  |
| Kinship Good & Services                |          |          |          |          |          |          | -           | -               | -         |               |                  |
| Respite Services                       |          |          |          |          |          |          | -           | -               | -         |               | 1                |
| Supplemental Services                  |          |          |          |          |          |          | _           | -               | -         |               | 1 1              |
| Services to Grandparents               |          |          |          |          |          |          | _           |                 | _         |               | 1 1              |
| Other Payments                         |          |          |          |          |          |          |             |                 | -         |               | 1 1              |
|  |          |          |          |          |          |          |             |                 |           |               |                  |
| Total Subcontractor Expenditures       | -        | -        | -        | -        | -        | -        | -           | -               | -         |               | -                |
| ADMIN ALLOCATION ADD BACK              | (86,365) | (93,125) | (6,761)  | (77,540) | (83,925) | (6,386)  | (1,001,838) | (876,218)       | 125,620   |               | (1,044,469)      |
| Total Expenditures                     | 332      | -        | (332)    | 612      | -        | (612)    | 18,906      | 83,925          | 65,019    |               |                  |
| Revenues Over (Under) Expended         | (332)    | -        | 332      | (612)    | -        | 612      | (18,906)    | (83,925)        | (65,019)  |               | · ·              |

| Description                            | Oct -<br>Actual | Oct -<br>Budget | Oct -<br>Variance | Nov -<br>Actual | Nov -<br>Budget | Nov -<br>Variance | YTD<br>Actual | YTD<br>Approved<br>Budget | Variance | Expl<br>anati<br>ons | Ар)<br>2<br>Ві |
|--|-----------------|-----------------|-------------------|-----------------|-----------------|-------------------|---------------|---------------------------|----------|----------------------|----------------|
| OPERATING EXPENDITURES                 |                 |                 |                   |                 |                 |                   |               |                           |          |                      |                |
| Salaries & Wages                       | 21,184          | 22,877          | 1,693             | 20,802          | 22,877          | 2,075             | 228,763       | 248,351                   | 19,588   |                      |                |
| Benefits                               | 7,148           | 7,376           | 229               | 7,017           | 7,376           | 360               | 79,387        | 80,538                    | 1,151    |                      |                |
| Training                               | -               | -               | -                 | -               | -               | -                 | -             | -                         | -        |                      |                |
| Office & Program Supplies              | 514             | 500             | (14)              | 411             | 500             | 89                | 4,701         | 5,500                     | 799      |                      |                |
| Technology Equip & Supplies            | 376             | 4,042           | 3,666             | 549             | 4,042           | 3,493             | 29,518        | 44,458                    | 14,940   |                      |                |
| Admin Allocation                       | -               | -               | -                 | -               | -               | -                 | -             | -                         | -        |                      |                |
| IT Allocation                          | -               | -               | -                 | -               | -               | -                 | -             | -                         | -        |                      |                |
| Professional Services                  | -               | 500             | 500               | -               | 500             | 500               | -             | 5,500                     |          |                      |                |
| Communications-Phone & Postage         | 640             | 500             | (140)             | 317             | 500             | 183               | 4,701         | 5,500                     |          |                      |                |
| Travel                                 | 99              | 833             | 735               | 617             | 833             | 217               | 4,568         | 9,167                     | 4,598    |                      |                |
| Advertising                            | -               |                 | -                 | -               | -               | -                 | -             | 1,000                     |          |                      |                |
| Rentals                                | 1,385           | 970             | (415)             | 1,385           | 970             | (415)             | 15,243        | 10,670                    | (4,573)  |                      |                |
| Insurance                              | 251             | 251             | 0                 | 251             | 251             | 0                 | 2,760         | 2,761                     | 1        |                      |                |
| Utilities                              | 81              | 15              | (67)              | 123             | 15              | (109)             | 1,175         | 102                       |          |                      | <u> </u>       |
| Maintenance & Repair                   | 72              | 40              | (32)              | 82              | 40              | (43)              | 925           | 435                       | (490)    |                      | <u> </u>       |
| Miscellaneous                          | -               | -               | -                 | -               | -               | -                 | -             | -                         | -        | -                    |                |
| Total Operating Expenditures           | 31,748          | 37,904          | 6,155             | 31,553          | 37,904          | 6,351             | 371,742       | 413,983                   | 42,241   |                      | 4              |
| SUBCONTRACTOR EXPENDITURES             |                 |                 |                   |                 |                 |                   |               |                           |          |                      |                |
| Legal Assistance                       |                 |                 |                   |                 |                 |                   | -             | -                         | -        | •                    |                |
| Transportation                         |                 |                 |                   |                 |                 |                   | -             | -                         | -        | •                    |                |
| Congregate Meals (C1)                  |                 |                 |                   |                 |                 |                   | -             | -                         | -        |                      |                |
| Nutrition Education                    |                 |                 |                   |                 |                 |                   | -             |                           | -        |                      |                |
| Home Delivered Meals (C2)              |                 |                 |                   |                 |                 |                   | -             | -                         | -        |                      |                |
| Home Delivered Meals (State Expansion) |                 |                 |                   |                 |                 |                   | -             | -                         | -        |                      |                |
| Senior Farmer's Market                 |                 |                 |                   |                 |                 |                   | -             | -                         | -        | -                    |                |
| Professional Consulting Services       |                 |                 |                   |                 |                 |                   | -             | -                         | -        |                      |                |
| Home Repair & Sr. Emergency Fund       |                 |                 |                   |                 |                 |                   | -             | -                         | -        |                      |                |
| Senior Drug Education                  |                 |                 |                   |                 |                 |                   | -             | -                         | -        |                      |                |
| Kinship Care Service Delivery          |                 |                 |                   |                 |                 |                   | -             | -                         | -        |                      |                |
| Kinship Good & Services                |                 |                 |                   |                 |                 |                   | -             | -                         | -        |                      |                |
| Respite Services                       |                 |                 |                   |                 |                 |                   | -             | -                         | -        |                      |                |
| Supplemental Services                  |                 |                 |                   |                 |                 |                   | -             | -                         | -        | -                    |                |
| Services to Grandparents               |                 |                 |                   |                 |                 |                   | -             | -                         | -        |                      |                |
| Other Payments                         |                 |                 |                   |                 |                 |                   | -             | -                         | -        |                      |                |
| Total Subcontractor Expenditures       | -               | -               | -                 | -               | -               | -                 | -             | -                         | -        |                      |                |
| IT ALLOCATION ADD BACK                 | (31,748)        | (37,904)        | (6,155)           | (31,553)        | (37,904)        | (6,351)           | (371,742)     | (413,983)                 | (42,241) |                      | (4             |
| Total Expenditures                     | -               |                 |                   | -               | -               | -                 | -             | -                         | -        |                      |                |
|  |                 |                 |                   |                 |                 |                   |               |                           | 1        | 1                    |                |

|   |         |         |          |         |         |          |           |           |           | l l       |
|---|---------|---------|----------|---------|---------|----------|-----------|-----------|-----------|-----------|
|   |         |         |          |         |         |          |           | YTD       |           | Approved  |
|   | Oct -   | Oct -   | Oct -    | Nov -   | Nov -   | Nov -    | YTD       | Approved  |           | 2023      |
| Description                             | Actual  | Budget  | Variance | Actual  | Budget  | Variance | Actual    | Budget    | Variance  | Budget    |
| FUNDING                                 |         |         |          |         |         |          |           |           |           |           |
| Older Americans Act                     | 45,549  | 90,738  | (45,188) | 68,691  | 90,738  | (22,047) | 793,347   | 998,113   | (204,765) | 1,088,850 |
| State/Federal                           | 32,121  | 45,221  | (13,100) | 34,523  | 45,221  | (10,698) | 486,899   | 497,430   | (10,531)  | 542,651   |
| MTD Mac/Tsoa                            |         | -       |          |         | -       |          | -         | -         | -         | 0         |
| Other ALTSA/KINSHIP NAV                 | 733     | 7,993   | (7,260)  | 1,272   | 7,993   | (6,721)  | 33,837    | 87,923    | (54,086)  | 95,916    |
| Dementia Catalyst                       |         | -       |          |         | -       |          | -         | -         | -         | 0         |
| Multi Service Center                    |         |         |          |         | -       |          | -         | -         | -         | 0         |
| Health Homes                            |         | -       |          |         | -       |          | -         | -         | -         | 0         |
| SFMNP/OCH/HungerRel/ARP/StateNU         | 173,184 | 76,515  | 96,669   | 147,673 | 76,515  | 71,158   | 1,400,673 | 841,665   | 559,008   | 918,180   |
| Total Funding                           | 251,587 | 220,466 | 31,121   | 252,159 | 220,466 | 31,692   | 2,714,756 | 2,425,131 | 289,626   | 2,645,597 |
| OPERATING EXPENDITURES                  |         |         |          |         |         |          |           |           |           |           |
| Salaries & Wages                        | 26,579  | 25,457  | (1,122)  | 22,237  | 25,457  | 3,220    | 255,583   | 276,489   | 20,906    | 301,946   |
| Benefits                                | 9,049   | 8,883   | (166)    | 7,567   | 8,883   | 1,316    | 88,724    | 97,067    | 8,343     | 105,950   |
| Training                                | -       | 150     | 150      | -       | 150     | 150      | -         | 1,650     | 1,650     | 1,800     |
| Office & Program Supplies               | 515     | 510     | (5)      | 231     | 510     | 279      | 6,320     | 5,610     | (710)     | 6,120     |
| Technology Equip & Supplies             |         | -       | -        |         | -       | -        | -         | -         | -         | 0         |
| Admin Allocation                        | 24,880  | 22,350  | (2,530)  | 21,895  | 20,142  | (1,753)  | 310,585   | 238,322   | (72,263)  | 258,560   |
| IT Allocation                           | 1,746   | 2,086   | 340      | 1,735   | 2,086   | 351      | 20,446    | 22,782    | 2,337     | 24,868    |
| Professional Services                   | -       | 140     | 140      | -       | 140     | 140      | -         | 1,536     | 1,536     | 1,676     |
| Communications-Phone & Postage          | 770     | 443     | (327)    | 299     | 443     | 143      | 4,240     | 4,868     | 629       | 5,311     |
| Travel                                  | 2,636   | 1,920   | (716)    | 1,852   | 1,920   | 68       | 17,198    | 21,119    | 3,921     | 23,039    |
| Advertising                             | -       | 667     | 667      | 117     | 667     | 549      | 1,940     | 7,333     | 5,393     | 8,000     |
| Rentals                                 | 1,352   | 898     | (454)    | 1,352   | 898     | (454)    | 14,886    | 9,874     | (5,013)   | 13,771    |
| Insurance                               | 122     | 258     | 136      | 175     | 258     | 83       | 1,728     | 2,843     | 1,115     | 3,101     |
| Utilities                               | 258     | 250     | (8)      | 258     | 250     | (8)      | 2,841     | 2,750     | (91)      | 3,000     |
| Maintenance & Repair                    | 105     | 125     | 20       | 109     | 125     | 16       | 1,372     | 1,375     | 3         | 1,500     |
| Miscellaneous                           | -       | -       | -        | -       | -       |          | -         | -         | -         | 0         |
|   |         |         |          |         |         |          |           |           |           |           |
| Total Operating Expenditures            | 68,013  | 64,136  | (3,877)  | 57,828  | 61,928  | 4,099    | 725,863   | 693,619   | (32,244)  | 758,643   |
| SUBCONTRACTOR EXPENDITURES              |         |         |          |         |         |          |           |           |           |           |
| Legal Assistance                        | 9,071   | 6,426   | (2,644)  | 10,097  | 6,426   | (3,670)  | 83,214    | 70,691    | (12,524)  | 77,117    |
| Transportation                          | 6,750   | 6,167   | (584)    | 5,866   | 6,167   | 300      | 54,714    | 67,833    | 13,119    | 74,000    |
| Congregate Meals (C1)                   | 2,188   | 15,903  | 13,715   | 17,746  | 15,903  | (1,843)  | 80,524    | 174,928   | 94,404    | 190,830   |
| Dementia Catalyst/ Nut Educ             | -       | -       | -        | -       | -       | -        | 500       | -         | (500)     | 0         |
| Home Delivered Meals (C2)               | 2,117   | 44,360  | 42,242   | 16,275  | 44,360  | 28,084   | 308,264   | 487,955   | 179,691   | 532,314   |
| Home Delivered Meals (State Expansion)  | -       | 2,743   | 2,743    | -       | 2,743   | 2,743    | 18,485    | 30,175    | 11,690    | 32,918    |
| Senior Farmer's Market                  | 7,592   |         | (7,592)  | -       | -       | -        | 36,947    | 113,333   | 76,386    | 113,333   |
| Prof Consulting Services (Disease Prev) | 3,416   | 2,345   | (1,071)  | 3,384   | 2,345   | (1,039)  | 40,304    | 25,797    | (14,507)  | 28,142    |
| Home Repair & Sr. Emergency Fund        | -       | -       | -        | -       | -       |          | -         | -         | -         | 0         |
| Senior Drug Education                   | -       | -       | -        | -       | -       |          | 12,024    | -         | (12,024)  | 0         |
| Kinship Care Service Delivery           |         | -       | -        |         | -       | <u> </u> | -         | -         | -         | 0         |
| Kinship Good & Services                 |         | -       | -        |         | -       | -        | -         | -         | -         | 0         |
| Respite Services                        |         | -       | -        |         | -       | -        | -         | -         | -         | 0         |
| Supplemental Services                   |         | -       | -        |         | -       | -        | -         | -         | -         | 0         |
| Services to Grandparents                |         | -       | -        |         | -       | -        | -         | -         | -         | 0         |
| ARP / Hunger Relief/State SN/doh/WACa   | 147,935 | 69,701  | (78,234) | 120,823 | 69,701  | (51,122) | 1,307,357 | 766,711   | (540,646) | 836,412   |
| Total Subcontractor Expenditures        | 179,070 | 147,644 | (31,425) | 174,191 | 147,644 | (26,546) | 1,942,333 | 1,737,422 | (204,912) | 1,885,066 |
| IT ALLOCATION ADD BACK                  |         |         |          | ,       |         |          |           |           |           |           |
| Total Expenditures                      | 247,082 | 211,780 | (35,302) | 232,019 | 209,572 | (22,447) | 2,668,197 | 2,431,041 | (237,156) | 2,643,709 |
|   |         |         |          |         |         |          |           |           |           |           |
| Revenues Over/(Under) Expend.           | 4,504   | 8,686   | (4,182)  | 20,140  | 10,894  | 9,245    | 46,560    | (5,910)   | 52,470    | 1,888     |

|  | 0.1             | 0.4             | 0.1               | Neur            | New             | New               | VTD           | YTD                |          | •                       |
|--|-----------------|-----------------|-------------------|-----------------|-----------------|-------------------|---------------|--------------------|----------|-------------------------|
|  | Oct -<br>Actual | Oct -<br>Budget | Oct -<br>Variance | Nov -<br>Actual | Nov -<br>Budget | Nov -<br>Variance | YTD<br>Actual | Approved<br>Budget | Variance | Approved<br>2023 Budget |
| 51112010                               | Actual          | Duuget          | Variance          | Actual          | Duuget          | Variance          | Actual        | Duuget             | Variance | 2025 Budget             |
| FUNDING                                |                 |                 |                   |                 |                 |                   |               |                    |          |                         |
| Older Americans Act                    |                 |                 | -                 |                 | -               | -                 |               | -                  | -        | -                       |
| State/Federal                          | 405,952         | 409,715         | (3,763)           | 412,074         | 410,174         | 1,900             | 4,452,411     | 4,478,394          | (25,983) | 4,889,027               |
| MTD Mac/Tsoa                           |                 | -               |                   |                 |                 |                   | -             | -                  | -        | -                       |
| Other ALTSA                            |                 | -               | -                 |                 | -               | -                 | -             | -                  | -        | -                       |
| HCRR                                   |                 | -               |                   |                 | -               |                   | -             | -                  | -        | -                       |
| Multi Service Center                   |                 | -               |                   |                 | -               |                   | -             | -                  | -        | -                       |
| Health Homes                           |                 | -               |                   |                 | -               |                   | -             | -                  | -        | -                       |
| Other (CGT - Caregiver Training)       | 34,945          | 17,083          | 17,861            | 10,738          | 17,083          | (6,345)           | 225,639       | 187,917            | 37,722   | 205,000                 |
| Total Funding                          | 440,896         | 426,798         | 14,098            | 422,812         | 427,257         | (4,445)           | 4,678,050     | 4,666,311          | 11,739   | 5,094,027               |
|  |                 |                 |                   |                 |                 |                   |               |                    |          |                         |
|  | 400 000         | 000 400         | 52 000            | 400 007         | 000 040         | 54 590            | 4 070 005     | 0 400 740          | 500.250  | 2 002 000               |
| Salaries & Wages                       | 169,800         | 223,486         | 53,686            | 169,027         | 223,612         | 54,586            | 1,878,385     | 2,438,742          | 560,356  | 2,662,869               |
| Benefits                               | 56,391          | 75,445          | 19,054            | 54,479          | 75,468          | 20,989            | 625,747       | 826,319            | 200,572  | 901,860                 |
| Training                               | -               | -               | -                 | 197             | -               | (197)             | 197           | 315                | 118      | 315                     |
| Office & Program Supplies              | 2,159           | 2,917           | 758               | 1,681           | 2,917           | 1,236             | 27,536        | 32,083             | 4,548    | 35,000                  |
| Technology Equip & Supplies            | -               | -               | -                 | -               | -               | -                 | -             | -                  | -        | -                       |
| Admin Allocation                       | 29,307          | 35,388          | 6,081             | 27,221          | 31,892          | 4,670             | 348,883       | 360,473            | 11,589   | 392,516                 |
| IT Allocation                          | 15,566          | 18,587          | 3,021             | 15,471          | 18,587          | 3,117             | 182,265       | 203,011            | 20,746   | 221,599                 |
| Professional Services                  | 2               | 1,250           | 1,248             | 2,106           | 1,250           | (856)             | 3,912         | 13,750             | 9,838    | 15,000                  |
| Communications-Phone & Postage         | 3,427           | 2,917           | (510)             | 2,491           | 2,917           | 425               | 33,971        | 32,083             | (1,887)  | 35,000                  |
| Travel                                 | 4,506           | 5,000           | 494               | 3,414           | 5,000           | 1,586             | 49,387        | 55,000             | 5,613    | 60,000                  |
| Advertising                            | -               | 167             | 167               | -               | 167             | 167               | -             | 1,833              | 1,833    | 2,000                   |
| Rentals                                | 8,240           | 9,113           | 873               | 8,240           | 9,113           | 873               | 90,274        | 100,247            | 9,973    | 109,360                 |
| Insurance                              | 2,303           | 2,303           | (0)               | 2,303           | 2,303           | (0)               | 25,817        | 25,333             | (484)    | 27,636                  |
| Utilities                              | 582             | 750             | 168               | 744             | 750             | 6                 | 7,726         | 8,250              | 524      | 9,000                   |
| Maintenance & Repair                   | 764             | 667             | (98)              | 824             | 667             | (158)             | 10,140        | 7,333              | (2,806)  | 8,000                   |
| Miscellaneous                          | -               | 833             | 833               | -               | 833             | 833               | -             | 9,167              | 9,167    | 10,000                  |
| Total Operating Expenditures           | 293,047         | 378,822         | 85,776            | 288,199         | 375,476         | 87,277            | 3,284,240     | 4,113,939          | 829,699  | 4,490,155               |
|  | 293,047         | 570,022         | 00,770            | 200,199         | 373,470         | 07,277            | 3,204,240     | 4,113,333          | 029,099  | 4,490,100               |
| SUBCONTRACTOR EXPENDITURES             |                 |                 |                   |                 |                 |                   |               |                    |          |                         |
| Legal Assistance                       |                 |                 |                   |                 |                 |                   | -             | -                  | -        | -                       |
| Transportation                         |                 |                 |                   |                 |                 |                   | -             | -                  | -        | -                       |
| Congregate Meals (C1)                  |                 |                 |                   |                 |                 |                   | -             | -                  | -        | -                       |
| Nutrition Education                    |                 |                 |                   |                 |                 |                   | -             | -                  | -        | -                       |
| Home Delivered Meals (C2)              |                 |                 |                   |                 |                 |                   | -             | -                  | -        | -                       |
| Home Delivered Meals (State Expansion) |                 |                 |                   |                 |                 |                   | _             | _                  | -        | -                       |
| Senior Farmer's Market                 |                 |                 |                   |                 |                 |                   | _             | _                  | -        | -                       |
| Professional Consulting Services       |                 |                 |                   |                 |                 |                   |               | _                  | -        | -                       |
| Home Repair & Sr. Emergency Fund       |                 |                 |                   |                 |                 |                   |               |                    | -        |                         |
| Senior Drug Education                  |                 |                 |                   |                 |                 |                   |               |                    | -        |                         |
| Kinship Care Service Delivery          |                 |                 |                   |                 |                 |                   |               |                    | -        |                         |
| Kinship Good & Services                |                 |                 |                   |                 |                 |                   | -             | -                  |          | -                       |
|  |                 |                 |                   |                 |                 |                   | -             |                    | -        | -                       |
| Respite Services                       |                 |                 |                   |                 |                 |                   | -             | -                  | -        | -                       |
| Supplemental Services                  |                 |                 |                   |                 |                 |                   | -             | -                  | -        | -                       |
| Services to Grandparents               |                 |                 |                   |                 |                 |                   | -             | -                  | -        |                         |
| Caregiver Training                     | 34,945          | 17,083          | (17,861)          | 10,738          | 17,083          | 6,345             | 225,639       | 187,917            | (37,722) | 205,000                 |
| Total Subcontractor Expenditures       | 34,945          | 17,083          | (17,861)          | 10,738          | 17,083          | 6,345             | 225,639       | 187,917            | (37,722) | 205,000                 |
| IT ALLOCATION ADD BACK                 |                 |                 | , , , , , ,       | .,              |                 |                   |               |                    |          | -                       |
| Total Expenditures                     | 327,991         | 395,906         | 67,914            | 298,938         | 392,560         | 93,622            | 3,509,879     | 4,301,856          | 791,977  | 4,695,155               |
| Revenues Over/(Under) Expend.          | 112,905         | 30,893          | 82,012            | 123,875         | 34,698          | 89,177            | 1,168,171     | 364,455            | 803,716  | 398,872                 |
| in the states of the (chase) Experial  | 112,303         | 00,000          | 02,012            | 120,070         | 34,030          | 00,177            | 1,100,171     |                    | 000,710  | 000,072                 |

|  | Oct -      | Oct -      | Oct -    | Nov -      | Nov -      | Nov -    | YTD       | YTD<br>Approved |           | Approved<br>2023 |
|--|------------|------------|----------|------------|------------|----------|-----------|-----------------|-----------|------------------|
| Description                            | Actual     | Budget     | Variance | Actual     | Budget     | Variance | Actual    | Budget          | Variance  | Budget           |
| FUNDING                                |            |            |          |            |            |          |           |                 |           |                  |
| Older Americans Act                    | -          | 21,204     | (21,204) | 22,225     | 21,204     | 1,021    | 343,802   | 233,241         | 110,561   | 254,445          |
| State/Federal                          | 91,089     | 43,932     | 47,157   | 71,483     | 43,932     | 27,550   | 623,528   | 483,257         | 140,271   | 527,189          |
| MTD Mac/Tsoa                           |            | -          | -        |            | -          | -        | -         | -               | -         |                  |
| Other ALTSA (MIPPA)                    | 3,719      | 12,800     | (9,081)  | 3,697      | 12,800     | (9,104)  | 49,821    | 140,801         | (90,980)  | 153,601          |
| HCRR                                   |            | -          | -        |            | -          | -        | -         | -               | -         |                  |
| Multi Service Center                   |            | -          | -        |            | -          | -        | -         | -               | -         |                  |
| Health Homes                           |            | -          | -        |            | -          | -        | -         | -               | -         |                  |
| Other (SHIBA, SFM, CGT, Sr Emerg, N    | 8,734      | 11,451     | (2,717)  | 9,284      | 11,451     | (2,167)  | 105,310   | 125,959         | (20,649)  | 137,410          |
| Total Funding                          | 103,543    | 89,387     | 14,156   | 106,688    | 89,387     | 17,301   | 1,122,461 | 983,258         | 139,203   | 1,072,64         |
|  |            |            |          |            | <u> </u>   |          |           |                 |           |                  |
| OPERATING EXPENDITURES                 |            |            |          |            |            |          |           |                 |           |                  |
| Salaries & Wages                       | 55,980     | 46,450     | (9,530)  | 59,242     | 46,565     | (12,678) | 596,719   | 506,632         | (90,087)  | 553,221          |
| Benefits                               | 18,636     | 16,546     | (2,090)  | 19,813     | 16,567     | (3,247)  | 207,143   | 181,056         | (26,087)  | 197,627          |
| Training                               | -          | -          | -        | 207        | -          | (207)    | 524       | -               | (524)     |                  |
| Office & Program Supplies              | 1,784      | 1,652      | (131)    | 1,686      | 1,652      | (34)     | 26,541    | 18,173          | (8,368)   | 19,825           |
| Technology Equip & Supplies            |            | -          | -        | -          | -          | -        | -         | -               | -         |                  |
| Admin Allocation                       | 10,087     | 10,244     | 157      | 9,692      | 9,232      | (460)    | 91,416    | 102,987         | 11,571    | 112,262          |
| IT Allocation                          | 4,515      | 5,388      | 874      | 4,487      | 5,388      | 901      | 52,862    | 58,850          | 5,989     | 64,247           |
| Professional Services                  | 4 777      | 292        | 292      | 4 000      | 292        | 292      | 47.000    | 3,208           | 3,208     | 3,500            |
| Communications-Phone & Postage         | 1,757      | 2,083      | 326      | 1,202      | 2,083      | 882      | 17,833    | 22,917          | 5,084     | 25,000           |
| Travel                                 | 1,987      | 1,250      | (737)    | 1,515      | 1,250      | (265)    | 23,842    | 13,750          | (10,092)  | 15,000           |
| Advertising                            | 1,045      | 500        | (545)    | 600        | 500        | (100)    | 8,296     | 2,500           | (5,796)   | 2,500            |
| Rentals                                | 4,009      | 4,400      | 392      | 4,009      | 4,400      | 392      | 43,788    | 48,404          | 4,616     | 52,804           |
| Insurance<br>Utilities                 | 667<br>377 | 668<br>398 | 0<br>21  | 667<br>446 | 668<br>398 | 0        | 7,343     | 7,344           | 1         | 8,011            |
|  |            | -          |          |            |            | (48)     | 4,932     | 4,380           | (552)     | 4,778            |
| Maintenance & Repair<br>Miscellaneous  | 445        | 323        | (122)    | 463        | 323        | (140)    | 6,008     | 3,553           | (2,455)   | 3,876            |
| Miscellarieous                         |            | -          | -        |            | -          |          | -         |                 | -         |                  |
| Total Operating Expenditures           | 101,288    | 90,194     | (11,094) | 104,029    | 89,317     | (14,711) | 1,087,248 | 973,754         | (113,494) | 1,062,652        |
| SUBCONTRACTOR EXPENDITURES             |            |            |          |            |            |          |           |                 |           |                  |
| Legal Assistance                       |            |            |          |            |            |          | -         | -               |           | -                |
| Transportation                         |            |            |          |            |            |          | -         | -               |           | -                |
| Congregate Meals (C1)                  |            | -          |          |            |            |          | -         | -               |           | -                |
| Nutrition Education                    |            |            |          |            |            |          | -         | -               |           | -                |
| Home Delivered Meals (C2)              |            |            |          |            |            |          | -         | -               |           | -                |
| Home Delivered Meals (State Expansion) |            | -          |          |            |            |          | -         | -               |           | -                |
| Senior Farmer's Market                 |            | -          |          |            |            |          | -         | -               |           | -                |
| Professional Consulting Services       | -          | -          | -        | -          | -          | -        | -         | -               |           |                  |
| Home Repair & Sr. Emergency Fund       | 1,673      | 2,083      | 410      | 2,266      | 2,083      | (183)    | 32,188    | 22,913          | (9,275)   | 24,992           |
| Senior Drug Education                  | -          |            |          |            |            |          | -         | -               |           |                  |
| Kinship Care Service Delivery          |            | -          |          |            |            |          | -         | -               |           |                  |
| Kinship Good & Services                |            |            |          |            |            |          | -         | -               |           | -                |
| Respite Services                       |            |            |          |            |            |          | -         | -               |           | -                |
| Supplemental Services                  |            |            |          |            |            |          | -         | -               |           | -                |
| Services to Grandparents               |            |            |          |            |            |          | -         | -               |           | -                |
| Other Payments                         |            | -          |          |            |            |          | -         | -               |           | -                |
| Total Subcontractor Expenditures       | 1,673      | 2,083      | 410      | 2,266      | 2,083      | (183)    | 32,188    | 22,913          | (9,275)   | 24,992           |
| IT ALLOCATION ADD BACK                 |            |            |          |            |            |          |           |                 |           |                  |
| Total Expenditures                     | 102,960    | 92,277     | (10,683) | 106,294    | 91,400     | (14,894) | 1,119,436 | 996,667         | (122,770) | 1,087,644        |
| Revenues Over/(Under) Expend.          | 582        | (2,890)    | 3,472    | 394        | (2,013)    | 2,407    | 3,025     | (13,409)        | 16,433    | (14,999)         |

| Description  | Oct -<br>Actual | Oct -<br>Budget | Oct -<br>Variance | Nov -<br>Actual | Nov -<br>Budget | Nov -<br>Variance | YTD<br>Actual | YTD<br>Approved<br>Budget | Variance      | Approved<br>2023<br>Budget |
|--|-----------------|-----------------|-------------------|-----------------|-----------------|-------------------|---------------|---------------------------|---------------|----------------------------|
| FUNDING  |                 |                 |                   |                 |                 |                   |               |                           |               |                            |
| Older Americans Act                                      |                 | -               | -                 |                 | -               | -                 | -             | -                         | -             |                            |
| State/Federal  |                 | -               | -                 |                 | -               | -                 | -             | _                         | -             |                            |
| MTD Mac/Tsoa   | 43,944          | 59,800          | (15,856)          | 43,590          | 60,372          | (16,782)          | 764,188       | 788,544                   | (24,357)      | 894,496                    |
| Other ALTSA  |                 | -               | (10,000)          | .0,000          | -               | (,                |               |                           | (,,           |                            |
| HCRR   |                 | -               | -                 |                 |                 |                   | -             | -                         | _             |                            |
| Multi Service Center                                     |                 | -               | -                 |                 |                 |                   | -             | -                         |               |                            |
| Health Homes   |                 | -               | -                 |                 | -               |                   | -             | -                         | -             |                            |
| Other (SHIBA, SFM, CGT, Sr Emerg, I                      |                 | -               | -                 |                 | -               | -                 | -             | -                         |               |                            |
| Total Funding  | 43,944          | - 59,800        | (15,856)          | 43,590          | 60,372          | -<br>(16,782)     | - 764,188     | - 788,544                 | -<br>(24,357) | 894,496                    |
| Total Fullding   | 43,344          | 39,000          | (13,830)          | 43,390          | 00,372          | (10,782)          | 704,100       | 700,344                   | (24,337)      | 034,430                    |
| OPERATING EXPENDITURES                                   |                 |                 |                   |                 |                 |                   |               | -                         |               |                            |
| Salaries & Wages   | 29,749          | 37,596          | 7,847             | 29,285          | 37,596          | 8,311             | 316,369       | 409,653                   | 93,284        | 447,250                    |
| Benefits   | 9,844           | 13,569          | 3,724             | 9,661           | 13,569          | 3,907             | 112,612       | 148,544                   | 35,931        | 162,112                    |
| Training   | - 3,044         | 10,009          | - 3,724           | - 3,001         | 10,009          | - 3,907           | 112,012       | 140,044                   |               | 102,112                    |
| *  | 441             | - 292           | - (149)           | 372             | - 292           |                   | 4 242         | 2 200                     |               | 3,500                      |
| Office & Program Supplies<br>Technology Equip & Supplies | 441             | - 292           | (149)             |                 | 292             | (81)              | 4,242         | 3,208                     | (1,034)       | 3,500                      |
|  | -               |                 |                   | -               |                 |                   | -             |                           | -             |                            |
| Admin Allocation   | 5,234           | 6,519           | 1,285             | 4,857           | 5,875           | 1,018             | 60,250        | 67,210                    | 6,960         | 73,113                     |
| IT Allocation<br>Professional Services                   | 2,965           | 3,539           | 573<br>-          | 2,947           | 3,539           | 591               | 34,721        | 38,648                    | 3,927         | 42,191                     |
|  |                 | -               |                   | -               | -               |                   | -<br>F (F)    | -<br>- 447                |               | 7 000                      |
| Communications-Phone & Postage                           | 607             | 583             | (24)              | 387             | 583             | 196               | 5,650         | 6,417                     | 767           | 7,000                      |
| Travel   | 1,650           | 1,542           | (108)             | 1,230           | 1,542           | 311               | 12,690        | 16,958                    | 4,268         | 18,500                     |
| Advertising  | -               | -               | -                 | 180             | 750             | 570               | 180           | 1,500                     | 1,320         | 1,500                      |
| Rentals  | 1,194           | 732             | (461)             | 1,194           | 732             | (461)             | 13,080        | 8,057                     | (5,023)       | 8,790                      |
| Insurance  | 438             | 438             | 0                 | 438             | 438             | 0                 | 4,823         | 4,823                     | (0)           | 5,261                      |
| Utilities  | 59              | 83              | 24                | 71              | 83              | 12                | 713           | 917                       | 203           | 1,000                      |
| Maintenance & Repair                                     | 150             | 142             | (9)               | 154             | 142             | (12)              | 2,084         | 1,558                     | (526)         | 1,700                      |
| Outreach   | -               | -               | -                 | -               | -               | -                 | 77            | -                         | (77)          |                            |
|  |                 |                 |                   |                 |                 |                   |               |                           |               | -                          |
| Total Operating Expenditures                             | 52,333          | 65,035          | 12,702            | 50,778          | 65,141          | 14,364            | 567,492       | 707,493                   | 140,001       | 771,917                    |
| SUBCONTRACTOR EXPENDITURES                               |                 |                 |                   |                 |                 |                   |               |                           |               |                            |
| Legal Assistance   |                 |                 |                   |                 |                 |                   |               |                           |               | _                          |
| Transportation   |                 |                 |                   |                 |                 |                   | -             | -                         |               | _                          |
| Congregate Meals (C1)                                    |                 |                 |                   |                 |                 |                   | -             |                           |               |                            |
|  |                 |                 |                   |                 |                 |                   | -             | -                         |               | -                          |
| Nutrition Education                                      |                 |                 |                   |                 |                 |                   | -             | -                         |               | -                          |
| Home Delivered Meals (C2)                                |                 |                 |                   |                 |                 |                   | -             | -                         |               | -                          |
| Home Delivered Meals (State Expansion)                   |                 |                 |                   |                 |                 |                   | -             | •.                        |               | -                          |
| Senior Farmer's Market                                   |                 |                 |                   |                 |                 |                   | -             |                           |               | -                          |
| Professional Consulting Services                         |                 |                 |                   |                 |                 |                   | -             | -                         |               | -                          |
| Home Repair & Sr. Emergency Fund                         |                 |                 |                   |                 |                 |                   | -             | -                         |               | -                          |
| Senior Drug Education                                    |                 |                 |                   |                 |                 |                   | -             | -                         |               | -                          |
| Kinship Care Service Delivery                            |                 |                 |                   |                 |                 |                   | -             | -                         |               | -                          |
| Kinship Good & Services                                  |                 |                 |                   |                 |                 |                   | -             | -                         |               | -                          |
| Respite Services   |                 |                 |                   |                 |                 |                   | -             | -                         |               | -                          |
| Supplemental Services                                    |                 |                 |                   |                 |                 |                   | -             | -                         |               | -                          |
| Services to Grandparents                                 |                 |                 |                   |                 |                 |                   | -             | -                         |               | •                          |
| Other Payments   |                 |                 |                   |                 |                 |                   | -             | -                         |               | -                          |
| Total Subcontractor Expenditures                         |                 |                 | -                 | -               |                 |                   | <u> </u>      |                           | -             | _                          |
| •  |                 |                 | -                 | -               | -               |                   | -             |                           | -             | -                          |
| IT ALLOCATION ADD BACK                                   |                 |                 |                   | -               |                 |                   |               |                           |               |                            |
| Total Expenditures                                       | 52,333          | 65,035          | 12,702            | 50,778          | 65,141          | 14,364            | 567,492       | 707,493                   | 140,001       | 771,917                    |
| Revenues Over/(Under) Expend.                            | (8,389)         | (5,235)         | (3,154)           | (7,188)         | (4,769)         | (2,418)           | 196,695       | 81,051                    | 115,644       | 122,579                    |

|                                       | Oct -  | Oct -  | Oct -    | Nov -  | Nov -  | Nov -    | YTD     | YTD<br>Approved |          | Approved<br>2023 |
|---------------------------------------|--------|--------|----------|--------|--------|----------|---------|-----------------|----------|------------------|
| Description                           | Actual | Budget | Variance | Actual | Budget | Variance | Actual  | Budget          | Variance | Budget           |
| FUNDING                               |        |        |          |        |        |          |         |                 |          |                  |
| Older Americans Act                   | 3,862  | 16,904 | (13,042) | 2,033  | 16,904 | (14,872) | 217,461 | 185,948         | 31,513   | 202,852          |
| State/Federal                         | 74,734 | 60,455 | 14,279   | 64,590 | 60,455 | 4,135    | 599,834 | 665,005         | (65,171) | 725,460          |
| MTD Mac/Tsoa                          |        | -      | -        |        | -      | -        | -       | -               | -        | -                |
| Other ALTSA                           |        | -      | -        |        | -      | -        | -       | -               | -        | -                |
| HCRR                                  |        | -      | -        |        | -      | -        | -       | -               | -        | -                |
| Multi Service Center                  |        | -      | -        |        | -      | -        | -       | -               | -        | -                |
| Health Homes                          |        | -      | -        |        | -      | -        | -       | -               | -        | -                |
| Other (AWHI & CGT Non-Core)           | 4,858  | 6,875  | (2,017)  | 4,606  | 6,875  | (2,269)  | 50,525  | 75,625          | (25,100) | 82,500           |
| Total Funding                         | 83,455 | 84,234 | (780)    | 71,229 | 84,234 | (13,005) | 867,820 | 926,578         | (58,758) | 1,010,812        |
| OPERATING EXPENDITURES                |        |        |          |        |        |          |         |                 |          |                  |
| Salaries & Wages                      | 13,952 | 19,011 | 5,059    | 10,948 | 19,011 | 8,063    | 148,969 | 207,926         | 58,957   | 226,937          |
| Benefits                              | 4,187  | 6,418  | 2,232    | 3,555  | 6,418  | 2,863    | 50,052  | 70,382          |          | 76,800           |
| Training                              | -      | 56     | 2,252    | -      | 56     | 2,005    | 50,052  | 614             | 614      | 670              |
| Office & Program Supplies             | 723    | 745    | 22       | 637    | 745    | 108      | 7,697   | 8,194           | 497      | 8,939            |
| Technology Equip & Supplies           | /20    | -      | -        | 001    | -      | -        | 1,291   | 0,104           | (1,291)  | 0,000            |
| Admin Allocation                      | 7,937  | 8,381  | 445      | 6,312  | 7,553  | 1,241    | 87,567  | 86,413          | (1,154)  | 94,002           |
| IT Allocation                         | 1,241  | 1,483  | 241      | 1,234  | 1,483  | 249      | 13,708  | 16,195          | 2,487    | 17,678           |
| Professional Services                 | -      | 417    | 417      | -      | 417    | 417      | 106     | 4,583           | 4,477    | 5,000            |
| Communications-Phone & Postage        | 719    | 611    | (108)    | 411    | 611    | 200      | 5,895   | 6,720           | 825      | 7,331            |
| Travel                                | 335    | 792    | 456      | 163    | 792    | 629      | 5,497   | 8,708           | 3,211    | 9,500            |
| Advertising                           | -      | 208    | 208      | -      | 208    | 208      | 683     | 2,292           | 1,609    | 2,500            |
| Rentals                               | 2,020  | 1,992  | (28)     | 2,020  | 1,992  | (28)     | 20,146  | 21,909          | 1,763    | 23,901           |
| Insurance                             | 184    | 184    | 0        | 184    | 184    | 0        | 2,044   | 2,021           | (23)     | 2,205            |
| Utilities                             | 146    | 225    | 79       | 168    | 225    | 57       | 2,045   | 2,475           | 430      | 2,700            |
| Maintenance & Repair                  | 218    | 217    | (2)      | 229    | 217    | (12)     | 3,405   | 2,383           | (1,021)  | 2,600            |
| Miscellaneous                         | 101    | -      | (101)    | 103    | -      | (103)    | 1,557   | -               | (1,557)  | -                |
| Total Operating Expenditures          | 31,764 | 40,738 | 8,975    | 25,963 | 39,910 | 13,947   | 350,662 | 440,816         | 90,154   | 480,762          |
|                                       | 51,704 | 40,730 | 0,975    | 23,303 | 33,310 | 13,347   | 330,002 | 440,010         | 30,134   | 400,702          |
| SUBCONTRACTOR EXPENDITURES            |        |        |          |        |        |          |         |                 |          |                  |
| Legal Assistance                      |        | -      | -        |        | -      | -        | -       | -               | -        | -                |
| Transportation                        |        |        | -        |        |        | -        | -       | -               | -        | -                |
| Congregate Meals (C1)                 |        |        | -        |        |        | -        | -       | -               | -        | -                |
| Nutrition Education                   |        | -      | -        |        | -      | -        | -       | -               | -        | -                |
| Home Delivered Meals (C2)             |        |        | -        |        |        | -        | -       | -               | -        | -                |
| Home Delivered Meals (State Expansion | )      | -      | -        |        | -      | -        | -       | -               | -        | -                |
| Senior Farmer's Aprket                |        | -      | -        |        | -      | -        | -       | -               | -        | -                |
| Professional Consulting Services      |        | -      | -        |        | -      | -        | -       | -               | -        | -                |
| Home Repair & Sr. Emergency Fund      |        | -      | -        |        | -      | -        | -       | -               | -        | -                |
| Senior Drug Education                 |        | -      | -        |        | -      | -        | -       | -               | -        | -                |
| Kinship Care Service Delivery         | 1,209  | -      | (1,209)  | 132    | -      | (132)    | 15,787  | -               | (15,787) | -                |
| Kinship Good & Services               | 2,000  | 2,900  | 900      | -      | 2,900  | 2,900    | 29,839  | 31,896          | 2,057    | 34,796           |
| Respite Services                      | 36,852 |        | (6,247)  | 34,944 | 30,605 | (4,339)  | 363,140 | 336,659         |          | 367,264          |
| Supplemental Services                 | 4,058  | 2,096  | (1,963)  | 3,926  | 2,096  | (1,831)  | 29,279  | 23,051          | (6,228)  | 25,146           |
| Services to Grandparents              | 3,476  | 3,946  | 469      | 1,841  | 3,946  | 2,105    | 32,492  | 43,401          | 10,910   | 47,347           |
| AWHI & CGT Non-Core                   | 4,858  | 4,583  | (274)    | 4,606  | 4,583  | (23)     | 50,525  | 48,503          | (2,022)  | 52,963           |
| Total Subcontractor Expenditures      | 52,454 | 44,129 | (8,324)  | 45,449 | 44,129 | (1,319)  | 521,062 | 483,510         | (37,551) | 527,516          |
| IT ALLOCATION ADD BACK                |        |        |          |        |        |          |         |                 |          | -                |
| Total Expenditures                    | 84,218 | 84,868 | 650      | 71,411 | 84,039 | 12,628   | 871,724 | 924,326         | 52,602   | 1,008,278        |
| Revenues Over/(Under) Expend.         | (763)  | (633)  | (130)    | (182)  | 195    | (378)    | (3,904) | 2,251           | (6,156)  | 2,534            |

|  | Oct -    | Oct -   | Oct -    | Nov -  | Nov -   | Nov -    | YTD     | YTD<br>Approved |          | Approved<br>2023 |
|--|----------|---------|----------|--------|---------|----------|---------|-----------------|----------|------------------|
| Description                            | Actual   | Budget  | Variance | Actual | Budget  | Variance | Actual  | Budget          | Variance | Budget           |
| FUNDING                                |          |         |          |        |         |          |         | U               |          |                  |
| Older Americans Act                    | <u> </u> | _       |          |        | _       |          | 52,482  | 22,500          | 29,982   | 22,500           |
| State/Federal                          |          | _       | -        |        | _       |          | 21,265  | 12,968          | 8,297    | 27,500           |
| MTD Mac/Tsoa                           |          |         | _        |        | _       |          | 21,200  | 12,000          | -        | 21,000           |
| Other ALTSA                            |          | _       | _        |        | _       |          | _       |                 | _        | _                |
| HCRR                                   |          | _       |          |        | _       |          | -       | _               | -        | -                |
| Multi Service Center                   | 18,736   | 15,056  | 3,681    | 18,453 | 15,056  | 3,397    | 113,932 | 105,389         | 8,543    | 105,389          |
| Health Homes                           |          | -       | -        | .0,.00 | -       | -        |         | -               | -        | ,                |
| Other (SHIBA, SFM, CGT, Sr Emerg, N    | (lisc)   | 1,667   | (1,667)  |        | 1,667   | (1,667)  | -       | 18,337          | (18,337) | 20.000           |
| Total Funding                          | 18,736   | 16,723  | 2,014    | 18,453 | 16,723  | 1,730    | 187,679 | 159,194         | 28,485   | 175,389          |
|  |          |         |          | •      | · · ·   |          |         |                 |          |                  |
| OPERATING EXPENDITURES                 |          |         |          |        |         |          |         |                 |          |                  |
| Salaries & Wages                       | 11,621   | 10,848  | (773)    | 11,621 | 10,848  | (773)    | 109,113 | 117,851         | 8,738    | 128,699          |
| Benefits                               | 3,125    | 3,124   | (1)      | 3,125  | 3,124   | (1)      | 30,639  | 34,093          | 3,454    | 37,217           |
| Training                               | -        |         | -        | -      | -       | -        | 496     | 250             | (246)    | 250              |
| Office & Program Supplies              | 138      | 83      | (55)     | 65     | 83      | 18       | 1,507   | 917             | (590)    | 1,000            |
| Technology Equip & Supplies            |          | -       | -        |        | -       | -        | -       | -               | -        | -                |
| Admin Allocation                       | 1,874    | 1,863   | (11)     | 1,743  | 1,679   | (64)     | 16,892  | 19,203          | 2,311    | 20,889           |
| IT Allocation                          | 841      | 1,005   | 164      | 836    | 1,005   | 169      | 9,851   | 10,980          | 1,128    | 11,985           |
| Professional Services                  |          | -       | -        |        | -       | -        | -       | -               | -        | -                |
| Communications-Phone & Postage         | 266      | 167     | (100)    | 146    | 167     | 21       | 2,441   | 1,833           | (608)    | 2,000            |
| Travel                                 | 173      | 1,667   | 1,494    | 193    | 1,667   | 1,474    | 8,731   | 18,337          | 9,605    | 20,000           |
| Advertising                            | -        | -       | -        | -      | -       | -        | 375     | -               | (375)    | -                |
| Rentals                                | 573      | 479     | (94)     | 598    | 479     | (119)    | 6,595   | 5,265           | (1,330)  | 5,744            |
| Insurance                              | 125      | 125     | (0)      | 125    | 125     | (0)      | 1,372   | 1,370           | (2)      | 1,495            |
| Utilities                              |          | -       | -        |        | -       | -        | -       | -               | -        | -                |
| Maintenance & Repair                   |          | -       | -        |        | -       | -        | -       | -               | -        | -                |
| Miscellaneous (rounding included)      | -        | -       | -        | -      | -       | -        | -       | -               | -        | -                |
| Total Operating Expenditures           | 18,736   | 19,360  | 624      | 18,453 | 19,176  | 723      | 188,013 | 210,098         | 22,086   | 229,278          |
|  | ,        | ,       |          | ,      | ,       |          | ,       | ,               | ,        | ,                |
| SUBCONTRACTOR EXPENDITURES             |          |         |          |        |         |          |         | -               |          |                  |
| Legal Assistance                       |          |         |          |        |         |          | -       | -               |          | -                |
| Transportation                         |          |         |          |        |         |          | -       | -               |          | -                |
| Congregate Meals (C1)                  |          |         |          |        |         |          | -       | -               |          | -                |
| Nutrition Education                    |          |         |          |        |         |          | -       | -               |          | -                |
| Home Delivered Meals (C2)              |          |         |          |        |         |          | -       | -               |          | -                |
| Home Delivered Meals (State Expansion) |          |         |          |        |         |          | -       | -               |          | -                |
| Senior Farmer's Market                 |          |         |          |        |         |          | -       | -               |          | -                |
| Professional Consulting Services       |          |         |          |        |         |          | -       | -               |          | -                |
| Home Repair & Sr. Emergency Fund       |          |         |          |        |         |          | -       | -               |          | -                |
| Senior Drug Education                  |          |         |          |        |         |          | -       | -               |          | -                |
| Kinship Care Service Delivery          |          |         |          |        |         |          | -       | -               |          | -                |
| Kinship Good & Services                |          |         |          |        |         |          | -       | -               |          | -                |
| Respite Services                       |          |         |          |        |         |          | -       | -               |          | -                |
| Supplemental Services                  |          |         |          |        |         |          | -       | -               |          | -                |
| Services to Grandparents               |          |         |          |        |         |          | -       | -               |          | -                |
| Other Payments                         |          |         |          |        |         |          | -       | -               |          | -                |
| Total Subcontractor Expenditures       | -        | -       | -        | -      | -       | -        | -       | -               | -        | -                |
| IT ALLOCATION ADD BACK                 |          |         |          |        |         |          |         | -               |          |                  |
| Total Expenditures                     | 18,736   | 19,360  | 624      | 18,453 | 19,176  | 723      | 188,013 | 210,098         | 22,086   | 229,278          |
|  |          |         |          |        |         |          |         |                 |          |                  |
| Revenues Over/(Under) Expend.          | -        | (2,638) | 2,638    | -      | (2,454) | 2,454    | (334)   | (50,905)        | 50,571   | (53,890)         |

| Description                            | Oct -<br>Actual | Oct -<br>Budget | Oct -<br>Variance | Nov -<br>Actual | Nov -<br>Budget | Nov -<br>Variance | YTD<br>Actual | YTD<br>Approved<br>Budget | Variance | Approved<br>2023<br>Budget |
|--|-----------------|-----------------|-------------------|-----------------|-----------------|-------------------|---------------|---------------------------|----------|----------------------------|
| FUNDING                                |                 |                 |                   |                 |                 |                   |               |                           |          |                            |
| Older Americans Act                    |                 | -               | -                 |                 | -               | -                 | -             | -                         |          | -                          |
| State/Federal                          |                 | -               | -                 |                 | -               | -                 | -             | -                         |          | -                          |
| MTD Mac/Tsoa                           |                 | -               | -                 |                 | -               | -                 | -             | -                         |          | -                          |
| Other ALTSA                            |                 | -               | -                 |                 | -               | -                 | -             | -                         |          | -                          |
| HCRR                                   |                 | -               | -                 |                 | -               | -                 | -             | -                         |          | -                          |
| Multi Service Center                   |                 | -               | -                 |                 | -               | -                 | -             | -                         |          | -                          |
| Health Homes                           | 21,315          | 35,300          | (13,985)          | 24,205          | 36,500          | (12,295)          | 312,510       | 375,800                   | (63,290) | 412,800                    |
| Other                                  |                 | -               | -                 |                 | -               | -                 | -             | -                         | -        | -                          |
| Total Funding                          | 21,315          | 35,300          | (13,985)          | 24,205          | 36,500          | (12,295)          | 312,510       | 375,800                   | (63,290) | 412,800                    |
|  |                 |                 |                   |                 |                 |                   |               |                           |          |                            |
| OPERATING EXPENDITURES                 |                 |                 |                   |                 |                 |                   |               |                           |          |                            |
| Salaries & Wages                       | 11,962          | 22,538          | 10,576            | 15,201          | 22,538          | 7,337             | 192,288       | 247,922                   | 55,634   | 270,460                    |
| Benefits                               | 4,048           | 8,301           | 4,253             | 4,897           | 8,301           | 3,404             | 65,074        | 90,784                    | 25,710   | 99,085                     |
| Training                               |                 | -               | -                 |                 | -               | -                 | -             | -                         | -        | -                          |
| Office & Program Supplies              | 266             | 250             | (16)              | 119             | 250             | 131               | 2,821         | 2,750                     | (71)     | 3,000                      |
| Technology Equip & Supplies            |                 | -               | -                 |                 | -               | -                 | -             | -                         | -        | -                          |
| Admin Allocation                       | 2,535           | 4,656           | 2,121             | 2,912           | 4,196           | 1,284             | 38,303        | 45,378                    | 7,075    | 49,594                     |
| IT Allocation                          | 1,803           | 1,721           | (82)              | 1,792           | 1,721           | (71)              | 21,115        | 18,801                    | (2,314)  | 20,522                     |
| Professional Services                  | ,               | 417             | 417               | , .             | 417             | 417               | -             | 4,583                     |          | 5,000                      |
| Communications-Phone & Postage         | 333             | 600             | 267               | 249             | 600             | 351               | 4,020         | 6,600                     | 2,580    | 7,200                      |
| Travel                                 | 654             | 1,200           | 546               | 1,396           | 1,200           | (196)             | 13,577        | 13,200                    | (377)    | 14,400                     |
| Advertising                            |                 | 50              | 50                | 1,000           | 50              | 50                | 10,011        | 550                       | 550      | 600                        |
| Rentals                                | - 1,158         | 1,175           | 17                | - 1,158         | 1,175           | 17                | 12 695        | 12,930                    | 245      | 14,105                     |
|  |                 |                 |                   |                 |                 |                   | 12,685        |                           |          |                            |
| Insurance                              | 267             | 267             | (0)               | 267             | 267             | (0)               | 2,934         | 2,932                     | (2)      | 3,199                      |
| Utilities                              | 53              | 83              | 30                | 84              | 83              | (1)               | 750           | 917                       | 167      | 1,000                      |
| Maintenance & Repair                   | 65              | 83              | 18                | 72              | 83              | 11                | 983           | 917                       | (67)     | 1,000                      |
| Miscellaneous                          |                 |                 | -                 |                 | -               | -                 | -             | -                         | -        | -                          |
| Total Operating Expenditures           | 23,145          | 41,342          | 18,197            | 28,147          | 40,882          | 12,735            | 354,549       | 448,262                   | 93,713   | 489,164                    |
| SUBCONTRACTOR EXPENDITURES             |                 |                 |                   |                 |                 |                   |               |                           |          |                            |
| Legal Assistance                       |                 | -               |                   |                 | -               |                   | -             | -                         |          | -                          |
| Transportation                         |                 | -               |                   |                 | -               |                   | -             | -                         |          | -                          |
| Congregate Meals (C1)                  |                 | -               |                   |                 | -               |                   | -             | -                         |          | -                          |
| Nutrition Education                    |                 | -<br>-          |                   |                 | -               |                   | -             | -                         |          | -                          |
| Home Delivered Meals (C2)              |                 | -               |                   |                 | -               |                   | -             | -                         |          | -                          |
| Home Delivered Meals (State Expansion) |                 |                 |                   |                 |                 |                   |               |                           |          |                            |
| Senior Farmer's Market                 |                 | ·               |                   |                 | _               |                   | _             | _                         |          | _                          |
| Professional Consulting Services       |                 |                 |                   |                 |                 |                   |               |                           |          |                            |
| Home Repair & Sr. Emergency Fund       |                 |                 |                   |                 |                 |                   |               |                           |          |                            |
| Senior Drug Education                  |                 |                 |                   |                 |                 |                   | -             | -                         |          |                            |
|  |                 |                 |                   |                 |                 |                   | -             |                           |          |                            |
| Kinship Care Service Delivery          |                 |                 |                   |                 |                 |                   | -             | -                         |          | -                          |
| Kinship Good & Services                |                 | -               |                   |                 | -               |                   | -             | -                         |          |                            |
| Respite Services                       |                 | -               |                   |                 | -               |                   | -             | -                         |          | -                          |
| Supplemental Services                  |                 | -               |                   |                 | -               |                   | -             | -                         |          |                            |
| Services to Grandparents               |                 | -               |                   |                 | -               |                   | -             | -                         |          | -                          |
| Other Payments                         |                 | -               |                   |                 | -               |                   | -             | -                         |          | -                          |
| Total Subcontractor Expenditures       | -               | -               | -                 | -               | -               | -                 | -             | -                         | -        | -                          |
| IT ALLOCATION ADD BACK                 |                 |                 |                   |                 |                 |                   |               |                           |          | -                          |
| Total Expenditures                     | 23,145          | 41,342          | 18,197            | 28,147          | 40,882          | 12,735            | 354,549       | 448,262                   | 93,713   | 489,164                    |
| Revenues Over/(Under) Expend.          | (1,830)         | (6,042)         | 4,211             | (3,942)         | (4,382)         | 440               | (42,039)      | (72,462)                  | 30,423   | (76,364)                   |

|  |         |          |          |         |          |          |              | YTD          |          |               |
|--|---------|----------|----------|---------|----------|----------|--------------|--------------|----------|---------------|
|  | Oct -   | Oct -    | Oct -    | Nov -   | Nov -    | Nov -    | YTD          | Approved     |          | Approved 2023 |
| Description  | Actual  | Budget   | Variance | Actual  | Budget   | Variance | Actual       | Budget       | Variance | Budget        |
| FUNDING  |         |          |          |         |          |          |              |              |          |               |
| Older Americans Act  |         | -        | -        |         | -        | -        | -            | -            | -        | -             |
| State/Federal  |         | -        | -        |         | -        | -        | -            | -            | -        | -             |
| MTD Mac/Tsoa   |         | -        | -        |         | -        | -        | -            | -            | -        | -             |
| Other ALTSA  |         | -        | -        |         | - 1      | -        | -            | -            | -        | -             |
| HCRR   |         | -        | -        |         | -        | -        | -            | -            | -        | -             |
| Multi Service Center   |         | -        | -        |         | -        | -        | -            | -            | -        | -             |
| Health Homes   | 39,500  | 26,000   | 13,500   | 25,153  | 26,000   | (847)    | 354,372      | 281,000      | 73,372   | 307,000       |
| Other (SHIBA,SFM,CGT,Sr Emerg,Mis                                | c)      | -        | -        |         | -        | -        | -            | -            | -        | -             |
| Total Funding  | 39,500  | 26,000   | 13,500   | 25,153  | 26,000   | (847)    | 354,372      | 281,000      | 73,372   | 307,000       |
| OPERATING EXPENDITURES   |         |          |          |         |          |          |              |              |          |               |
| Salaries & Wages   | 5,012   | 5,329    | 317      | 4,237   | 5,329    | 1,092    | 64,509       | 58,020       | (6,490)  | 63,348        |
| Benefits   | 1,493   | 1,712    | 219      | 4,237   | 1,712    | 1,032    | 19,168       | 18,726       |          | 20,439        |
| Training   | -       | 1,712    | -        | 1,007   | 1,712    | -        | 13,100       | 10,720       | (442)    | 20,433        |
| Office & Program Supplies  |         | 100      | 100      |         | 100      | 100      |              | 1,100        | 1,100    | 1,200         |
| Technology Equip & Supplies                                      | 113     | 2,000    | 1,888    | 1,362   | 2,000    | 638      | 26,447       | 22,000       |          | 24,000        |
| Admin Allocation   | 4,512   | 3,725    | (787)    | 2,908   | 3,357    | 449      | 49,192       | 38,400       |          | 41,773        |
| IT Allocation  | 229     | 270      | 41       | 2,300   | 270      | 43       | 2,677        | 2,967        |          | 3,236         |
| Professional Services  | 238     | 200      | (38)     | 200     | 200      | -        | 2,306        | 2,200        |          | 2,400         |
| Communications-Phone & Postage                                   | 66      | 100      | 34       | 66      | 100      | 34       | 731          | 800          | 69       | 900           |
| Travel   | -       | 300      | 300      | -       | 300      | 300      | 8,882        | 3,300        | (5,582)  | 3,600         |
| Advertising  | -       | -        | -        | -       | -        | -        | -            | 500          | 500      | 500           |
| Rentals  | -       | -        | -        | -       | -        | -        | -            | -            | -        | -             |
| Insurance  | 34      | 34       | (0)      | 34      | 34       | (0)      | 370          | 370          | (0)      | 404           |
| Utilities  | -       | 25       | 25       | -       | 25       | 25       | -            | 275          | 275      | 300           |
| Maintenance & Repair   | -       | 30       | 30       | -       | 30       | 30       | -            | 330          | 330      | 360           |
| Miscellaneous  |         | -        | -        |         | -        | -        | -            | -            | -        | -             |
| Total Operating Expenditures                                     | 11,695  | 13,825   | 2,130    | 10,572  | 13,457   | 2,885    | 174,283      | 148,987      | (25,295) | 162,460       |
| SUBCONTRACTOR EXPENDITURES                                       |         |          |          |         |          |          |              |              |          |               |
| Legal Assistance   |         | -        |          |         |          |          |              |              |          |               |
| Transportation   |         |          |          |         |          |          | -            | -            | -        | -             |
| Congregate Meals (C1)  |         |          |          |         |          |          | -            | -            |          |               |
| Nutrition Education  |         |          |          |         |          |          | -            | -            | -        |               |
| Home Delivered Meals (C2)  |         |          |          |         |          |          | -            | -            | -        | -             |
|  |         |          |          |         |          |          | -            | -            |          |               |
| Home Delivered Meals (State Expansion)<br>Senior Farmer's Market |         |          |          |         |          |          | -            | -            |          |               |
| Professional Consulting Services                                 |         |          |          |         |          |          | -            | -            | -        |               |
| Home Repair & Sr. Emergency Fund                                 |         |          |          |         |          |          | -            | -            |          |               |
| Senior Drug Education  |         |          |          |         |          |          | -            | -            |          |               |
| Kinship Care Service Delivery                                    |         |          |          |         |          |          |              |              | -        |               |
| Kinship Good & Services  |         |          |          |         |          |          |              |              |          |               |
| Respite Services   |         |          |          |         |          |          |              |              | -        |               |
| Supplemental Services  |         |          |          |         |          |          |              |              | -        |               |
| Services to Grandparents   |         |          |          |         |          |          |              |              |          |               |
| Payments to CCO Health Homes                                     | 35,623  | 23,790   | (11,833) | 22,903  | 23,790   | 887      | -<br>295,826 | -<br>257,115 |          | 280,905       |
| •  |         |          |          |         |          |          |              |              |          |               |
| Total Subcontractor Expenditures                                 | 35,623  | 23,790   | (11,833) | 22,903  | 23,790   | 887      | 295,826      | 257,115      | (38,711) | 280,905       |
| IT ALLOCATION ADD BACK   |         |          |          |         |          |          |              |              |          | -             |
| Total Expenditures   | 47,318  | 37,615   | (9,704)  | 33,475  | 37,247   | 3,772    | 470,109      | 406,102      | (64,006) | 443,365       |
| Revenues Over/(Under) Expend.                                    | (7,818) | (11,615) | 3,796    | (8,322) | (11,247) | 2,925    | (115,737)    | (125,102)    | 9,366    | (136,365)     |

#### The Advisory Council of the Olympic Area Agency on Aging Meeting Minutes for January 16, 2024 Location: Zoom Conference Call & Sequim O3A Office

**MEMBERS PRESENT:** Susan Conniry, Chair; Beth Tripp, Eileen Svoboda, Ginny Adams, Jane Lauzon, Jeanine Grey, Joe Sharkey, Nancy Gorshe, Ronnie Meldrum.

**MEMBERS ABSENT**: Beth Pratt, Marsha Melnick, Pam Tuttle.

**O3A STAFF PRESENT:** Bri Buchanan, Dementia Outreach Development Coordinator, Ingrid Henden, O3A Contracts Manager; Laura Cepoi, Executive Director; Michelle Fogus, Planner/Program Development Manager.

CALL TO ORDER: 10:05 a.m. by Susan Conniry, Chair.

NEW BUSINESS/CHANGES to AGENDA: No changes.

PUBLIC COMMENT: No public present.

**REVIEW/APPROVE MEETING MINUTES:** A motion to approve the minutes (with corrections) for November 21, 2023 was made by Eileen with a second by Joe. **Motion Passed**.

COG MEETING ATTENDEE: Eileen volunteered to attend the February 1, 2024 COG meeting by Zoom.

#### **MEMBERSHIP UPDATE:**

There are currently open positions in Jefferson, Pacific and Grays Harbor Counties, as well as Disability Rep., Minority Rep., Tribal Rep., and Local Elected Rep. O3A continues to advertise for new members.

**ELECTION OF 2024 OFFICERS:** Eileen presented the slate on behalf of the Nominating committee of Susan Conniry for Chair and Nancy Gorshe for Vice Chair. No other nominations were made. Susan and Nancy were elected to their respective positions unanimously. Their terms of office will begin immediately after the January meeting.

**COMMITTEE SIGN-UPS:** Michelle reviewed the committees and requested members send her their selections for 2024 committees. Each council member is required to sign up for at least one committee; members may serve on multiple committees if they choose.

## **EXECUTIVE DIRECTORS REPORT:**

Laura reported that Senior Nutrition continues to be a big need. In the legislature, Senator Van de Wege and Representatives Chapman and Tharinger are all very supportive of increasing funding for senior nutrition. We are asking to sustain nutrition funding at 2023 levels to avoid a 40% decrease. The Port Angeles Senior Center meal site is open and served 106 people for the Christmas meal. The MAV served over 2,000 people in the last quarter. Clallam and Jefferson counties have seen a 40% increase in Home Delivered Meal participants, which may also be impacted by the change in provider in those counties.

There are several legislative advocacy days coming up: January 21 – Alzheimer's Association; February 1 – Hunger Day; February 22 – Senior Lobby Day.

We are also asking for an increase in case management funding; AAA case managers are receiving clients without a caregiver, which creates more work for the case manager to get other services and supports in the home for the client.

Laura announced that O3A staff would receive a 4.5% COLA in 2024, and the \$50 health care premium has been eliminated. Our Health Home Program Manager has been out on medical leave and Ingrid is the Interim Lead for Health Homes and Renee Iverson, FSCP Supervisor, is the Interim CCO Supervisor. O3A's SHIBA program continues to lead the State in people served and we have been offered additional funding to provide additional assistance to tribal members.

O3A currently has the following vacancies: 2 Case Managers in Aberdeen; 1 Contract Specialist in Aberdeen; 1 Case Manager in Raymond.

#### DEMENTIA OUTREACH DEVELOPMENT COORDINATOR:

Bri introduced herself to the council and discussed her plans for outreach. She brings 15 years of hands-on dementia experience and her extensive knowledge of dementia medical conditions will help bridge the gap between community services, first responders and our medical community in a comprehensive way that will help us support individuals and families who are dealing with dementia.

Bri's first project will be to design and implement a Dementia Training specific to our staff and community professional needs. She will also be working with O3A staff to promote a Dementia Friendly Region where we are able to support our communities in protecting the dignity and independence for those living with dementia and for their caregivers.

Bri attended the Memory Café in Port Townsend in December with about 20 participants. She would also like to develop Memory Cafés in Pacific and Grays Harbor counties.

Susan asked Bri for information on declaring a Dementia Day in Ocean Shores and would like to see about starting a Memory Café there as well.

#### LOCAL MEMBER REPORTING:

Susan reported that Project Connect will host their first event of the year on January 31 at the Lion's Club in Ocean Shores.

#### STATE COUNCIL ON AGING:

Draft minutes were sent to the council; Susan provided a brief report on the November meeting.

PUBLIC COMMENT: None.

#### **MEETING ADJOURNED:**

11:15 by Susan Conniry, Chair